



The State University
of New York

FUNDRAISING SURVEY REPORT

FISCAL YEAR 2021-2022

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FUNDRAISING SURVEY REPORT

For the 2021-22 Fiscal Year

Introduction

The State University of New York has compiled the Fundraising Survey Report using *Voluntary Support of Education Reporting Standards* for reporting annual fundraising results. Information contained in this report may be used as an effective mechanism to monitor progress in achieving SUNY campaign and individual campus goals, to facilitate comparisons among peers within and outside the State University, and to share fundraising “best practices.” To ensure these comparisons are meaningful and accurate, the State-operated campuses and community colleges are asked to follow the applicable reporting standards when completing the CASE Insights on Voluntary Support of Education VSE survey form used to compile the information in this report.

A brief overview and description of the contents of the *Fundraising Survey Report* for the 2021-22 fiscal year follows:

Executive Summary (pages 3-6) - Presents a summary of University-wide fundraising information with comparisons to the previous year and five-year trend information for all colleges and universities.

Summary of Gifts Received (pages 7-9) - Reflects the compiled results of the survey completed by the colleges and universities with a comparison to the previous year’s totals. The schedule provides detail of the types of restrictions placed on gifts, the total outright gifts and deferred gifts.

Summary of Gifts by Type (pages 10-11) - Displays the total gifts by colleges and universities by type of gift. The classification types are:

- Unrestricted - gifts given without any restriction.
- Restricted for property, plant and equipment (PP&E) - gifts of real and personal property or gifts that the donor has restricted to use for purchasing, constructing, renovating, or retiring debt of buildings, equipment, land or facilities.
- Restricted other - gifts that the donor has restricted to use for a particular purpose (i.e., scholarships, research, institutional support, athletics, etc.)
- Endowment - gifts that donors specify are to be retained and invested for income-producing purposes. The income on these gifts can be unrestricted or restricted.

Summary of Gifts by Source (pages 12-13) - Displays the total gifts by colleges and universities by the source of gift (i.e., individuals or corporations/foundations).

Comparison of Gifts by Campus to the Previous Year (pages 14-19) - Reflects a comparison (increase or decrease and percentage change) of gifts received by campus in the current year versus the previous year in total, from individuals, and from corporations/foundations.

FUNDRAISING SURVEY REPORT

For the 2021-22 Fiscal Year

Introduction, cont.

Five-Year Fundraising Summary by Campus (pages 20-34) - Provides a summary of gifts by type for each campus and combined total for the past five years (i.e., 2017-18 through 2021-22).

Total Gifts vs. Total Investment Assets Held (page 35) - Provides a comparison of total gifts to total Foundation Investment assets held, by campus.

Fundraising Survey Information and Glossary of Terms (pages 36-37) - Provides a brief description of what constitutes a gift as well as definitions of terms used in this report.

Institutional Grouping List (page 38) - Listing of the State University campuses by common classification.

FUNDRAISING SURVEY REPORT

For the 2021-22 Fiscal Year

Executive Summary

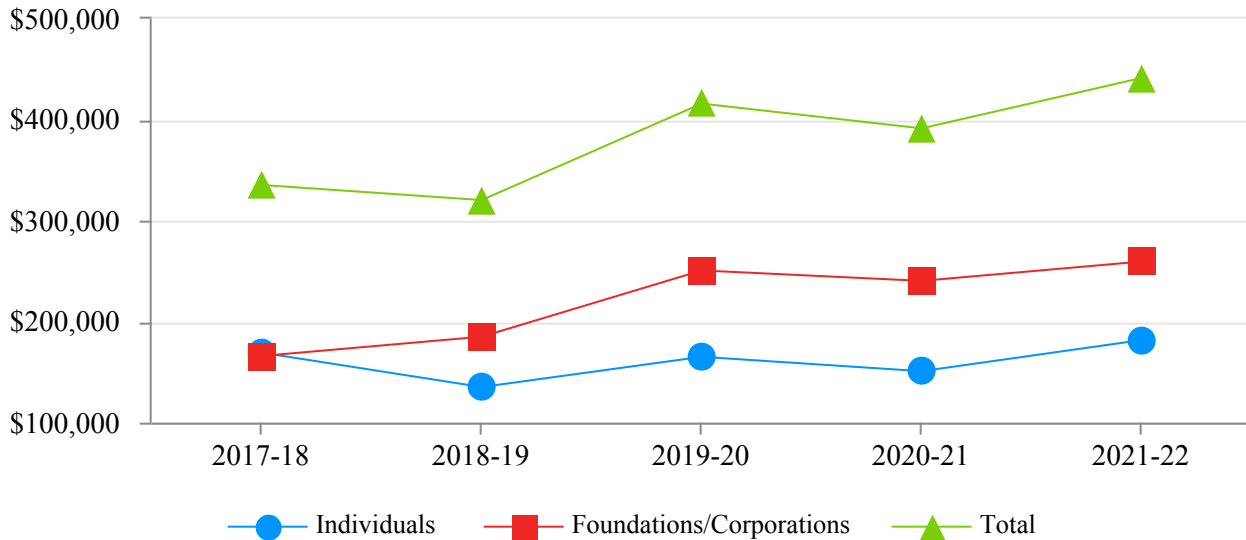
The amounts reported in this survey include cash, property and gifts-in-kind received as private, charitable support during the fiscal year. Based on the survey completed by the colleges and universities for the 2021-22 fiscal year, total gifts received were \$441.3 million, an increase of \$49.9 million, or 12.8 percent, compared to the previous year. This result is driven by a \$38.1 million increase reported by the State-operated and Statutory Colleges, and an increase of \$11.8 million reported by the community colleges.

Gifts received from individuals (including alumni, parents, and others) constitute 41.2 percent of all gift giving, while corporation and foundation giving represent 58.8 percent of the total. Overall, gifts received from individuals in 2021-22 totaled \$181.8 million, an increase of \$30.8 million compared to 2020-21. Corporate and foundation gift giving grew from \$240.4 million in 2020-21 to \$259.5 million in 2021-22.

Source of Gifts:	2021-22	2020-21	\$ Change
		(in thousands)	
Individuals	\$ 181,810	150,980	30,830
Foundations/Corporations	259,533	240,417	19,116
Total	\$ 441,343	391,397	49,946

Corporate and foundation gifts received in 2021-22 were \$39.2 million higher compared to the five-year average. Gifts from individuals received in 2021-22 were \$21.3 million higher than the average giving over the last five years. The five-year fundraising trend for the State University by individuals and corporations and foundations is reflected in the chart below:

**Five-year Fundraising Trend
Gifts by Source
(in thousands)**



Gifts by Source:	2017-18	2018-19	2019-20	2020-21	2021-22
Individuals	169,307	135,280	165,210	150,980	181,810
Foundations/Corporations	166,046	185,117	250,715	240,417	259,533
Total	335,353	320,397	415,925	391,397	441,343

FUNDRAISING SURVEY REPORT

For the 2021-22 Fiscal Year

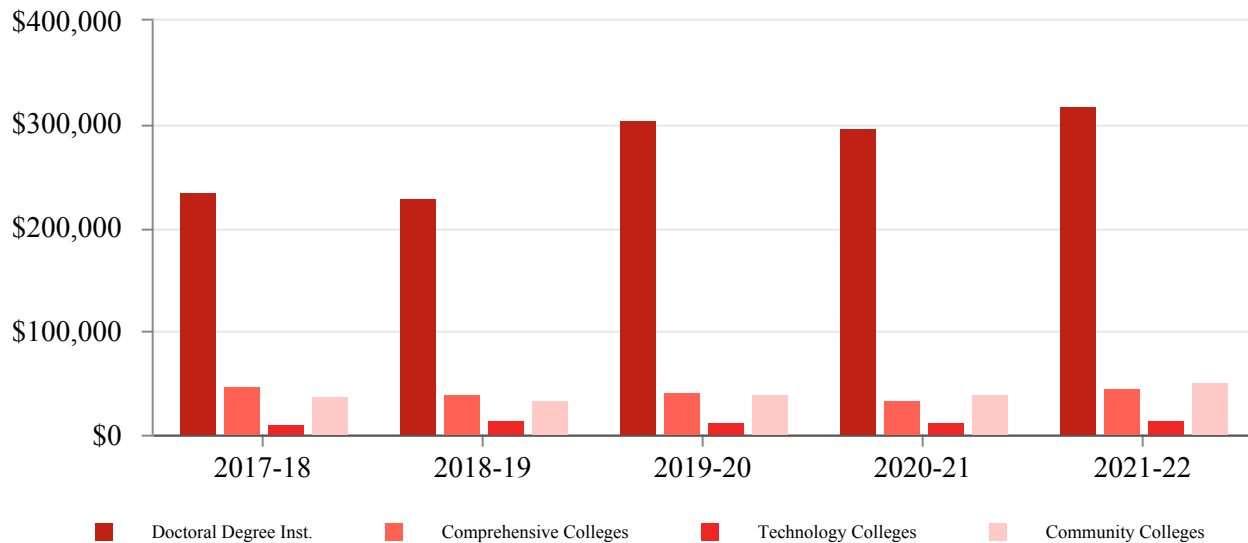
Executive Summary, cont.

Doctoral degree institutions gifts increased \$20.8 million, or 7 percent, comprehensive colleges rose by \$10.5 million, or 29.3 percent, and technology colleges gifts grew by \$3.2 million, or 24.6 percent compared to the prior year. Community colleges increased \$11.9 million, or 29.9 percent, compared to the prior year. A comparison of gifts received by institutional grouping is shown below:

Total Gifts by Institutional Group:	2021-22	2020-21 (in thousands)	\$ Change
Doctoral Degree Institutions	\$ 318,522	297,765	20,757
Comprehensive Colleges	46,124	35,670	10,454
Technology Colleges	16,276	13,066	3,210
Other	8,856	5,196	3,660
Community Colleges	51,564	39,700	11,865
Total	\$ 441,343	391,397	49,946

The five-year fundraising trend by institutional grouping is shown in the graph below. Gifts received in 2021-22 by doctoral degree institutions were \$41.3 million higher than the five-year average for that group. Gifts reported in 2021-22 increased \$2.3 million and \$3.6 million for technology colleges and comprehensive colleges, respectively, while community colleges increased \$10.6 million compared to their five-year averages.

**Five-year Fundraising Trend
Institutional Group
(in thousands)**



Institutional Group:	2017-18	2018-19	2019-20	2020-21	2021-22
Doctoral Degree Inst.	235,262	229,170	305,317	297,765	318,522
Comprehensive Colleges	48,078	39,962	43,000	35,670	46,124
Technology Colleges	12,196	15,221	13,211	13,066	16,276
Community Colleges	37,965	35,451	39,922	39,700	51,564

FUNDRAISING SURVEY REPORT

For the 2021-22 Fiscal Year

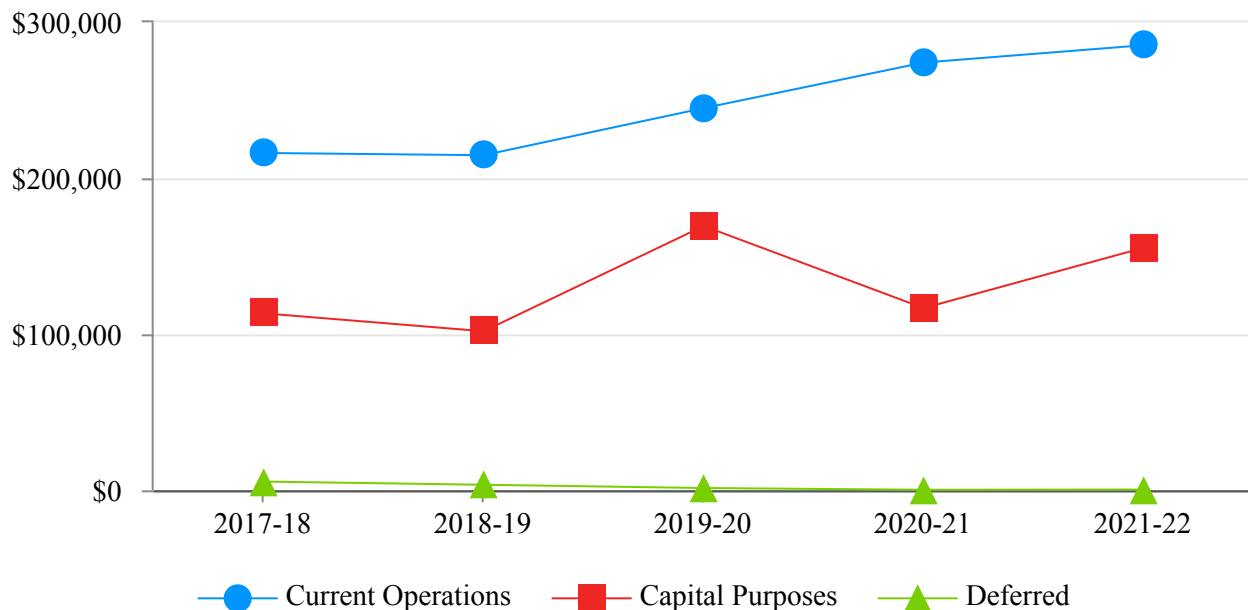
Executive Summary, cont.

Outright gifts for current operations were \$285.3 million, outright gifts for capital purposes, including endowed gifts, totaled \$155.5 million, and deferred gifts were \$505 thousand. A summary of gifts compared to the previous fiscal year are shown below:

Summary of Gifts:	2021-22	2020-21	\$ Change
		(in thousands)	
Current Operations	\$ 285,331	274,216	11,115
Capital Purposes	155,507	116,817	38,690
Deferred Gifts	505	364	141
Total	\$ 441,343	391,397	49,946

The five-year trend of gifts received by the State University is shown in the chart below. Outright gifts received in 2021-22 for current operations increased \$11.1 million, or 4 percent, compared to the prior year and were \$38.2 million higher when compared to the five-year average. Capital gifts increased \$38.7 million in 2021-22 compared to the prior year, and were \$24.1 million higher compared to the five-year average.

**Five-year Fundraising Trend
Summary of Gifts Received
(in thousands)**



Summary of Gifts Received:	2017-18	2018-19	2019-20	2020-21	2021-22
Current Operations	216,259	214,837	245,002	274,216	285,331
Capital Purposes	113,479	101,984	169,450	116,817	155,507
Deferred	5,615	3,575	1,473	364	505

FUNDRAISING SURVEY REPORT

For the 2021-22 Fiscal Year

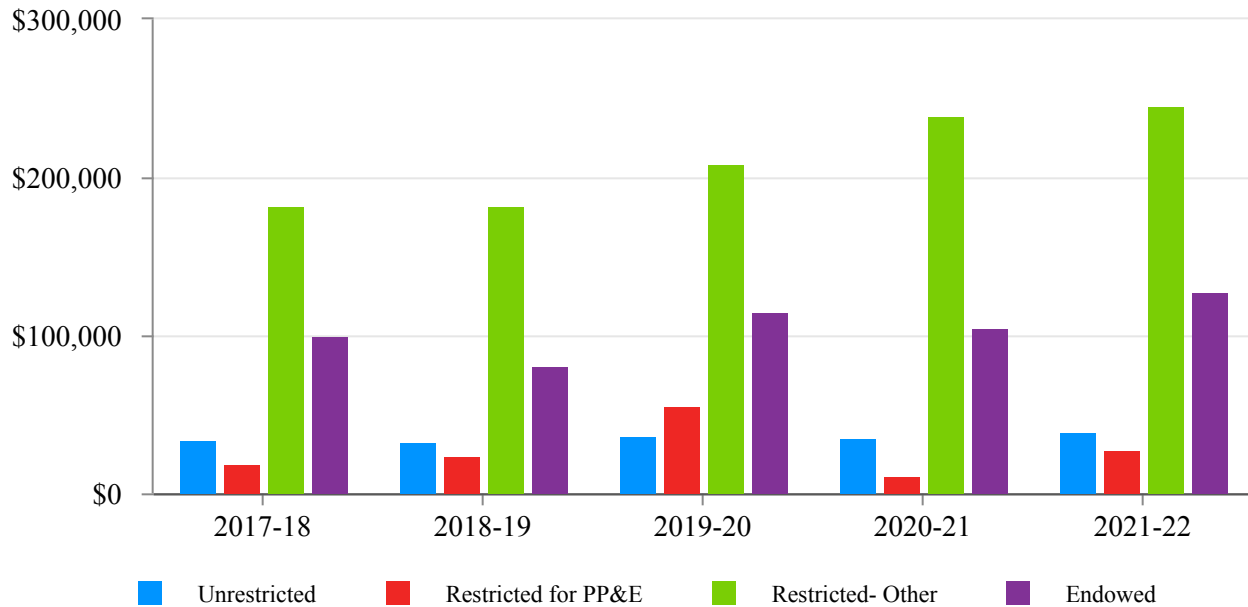
Executive Summary, cont.

A summary of gifts by type compared to the previous fiscal year are shown in the table below. For 2021-22, 62.1 percent of the gifts received have restrictions on their use, 29 percent are endowed gifts - i.e., income producing gifts to be held in perpetuity, and approximately 9 percent are unrestricted. Compared to the previous fiscal year, unrestricted gifts, gifts restricted for PP&E, endowed gifts and gifts restricted for other purposes increased as shown below:

Types of Gifts	2021-22	2020-21 (in thousands)	\$ Change
Unrestricted	\$ 39,633	35,157	4,476
Restricted for PP&E	28,065	11,897	16,168
Restricted- Other	245,832	239,110	6,722
Endowed	127,814	105,234	22,580
Total	\$ 441,343	391,397	49,946

A summary of the five-year trend by gift type is shown in the graph below. Gifts restricted for other purposes, totaling \$245.8 million, were \$34.1 million higher than the five-year average. Endowed gifts and unrestricted gifts were \$22 million and \$4 million higher than the five-year average, respectively. Gifts restricted for PP&E were \$318 thousand higher compared to the five-year average.

**Five-year Fundraising Trend
Gifts by Type
(in thousands)**



Gifts by Type:	2017-18	2018-19	2019-20	2020-21	2021-22
Unrestricted	33,945	32,618	36,635	35,157	39,633
Restricted for PP&E	18,652	24,390	55,733	11,897	28,065
Restricted- Other	182,717	182,292	208,502	239,110	245,832
Endowed	100,039	81,096	115,056	105,234	127,814

FUNDRAISING SURVEY REPORT
Summary of Gifts Received
State-Operated Campuses and Statutory Colleges
For the 2021-22 Fiscal Year

Summary of Gifts Received:

	<u>Individuals</u>	<u>Foundation/ Corporations</u>	<u>2021-22 Total</u>	<u>2020-21 Total</u>
Outright Gifts:				
For Current Operations:				
Unrestricted	\$ 20,185,335	10,893,613	31,078,948	26,712,956
Restricted	<u>62,464,584</u>	<u>148,988,850</u>	<u>211,453,434</u>	<u>214,373,421</u>
Total Current Operations	<u>82,649,919</u>	<u>159,882,463</u>	<u>242,532,382</u>	<u>241,086,377</u>
For Capital Purposes:				
Property, plant & equip	4,498,388	22,163,239	26,661,627	10,167,242
Endowed Unrestricted	1,556,799	1,783,098	3,339,897	1,495,796
Endowed Restricted	74,185,030	42,773,795	116,958,825	98,630,257
Loan Funds	<u>390</u>	<u>—</u>	<u>390</u>	<u>1,090</u>
Total for Capital Purposes	<u>80,240,607</u>	<u>66,720,132</u>	<u>146,960,739</u>	<u>110,294,385</u>
Total All Outright Gifts	<u>162,890,526</u>	<u>226,602,595</u>	<u>389,493,121</u>	<u>351,380,762</u>
Deferred Giving:				
Present Value of Deferred Gifts:				
Endowed Unrestricted	6,869	—	6,869	4,981
Endowed Restricted	149,851	—	149,851	270,006
Other Purposes	<u>129,160</u>	<u>—</u>	<u>129,160</u>	<u>41,908</u>
Total Deferred Gifts	<u>285,880</u>	<u>—</u>	<u>285,880</u>	<u>316,895</u>
Grand Total By Source	<u>\$ 163,176,406</u>	<u>226,602,595</u>	<u>389,779,001</u>	<u>351,697,657</u>
Total Unrestricted	<u>20,185,335</u>	<u>10,893,613</u>	<u>31,078,948</u>	<u>26,712,956</u>
Total Restricted - PP&E	<u>4,498,388</u>	<u>22,163,239</u>	<u>26,661,627</u>	<u>10,167,242</u>
Total Restricted - Other	<u>62,594,134</u>	<u>148,988,850</u>	<u>211,582,984</u>	<u>214,416,419</u>
Total Endowed	<u>75,898,549</u>	<u>44,556,893</u>	<u>120,455,442</u>	<u>100,401,040</u>
Grand Total By Type	<u>\$ 163,176,406</u>	<u>226,602,595</u>	<u>389,779,001</u>	<u>351,697,657</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts Received

Community Colleges

For the 2021-22 Fiscal Year

Summary of Gifts Received:

	<u>Individuals</u>	<u>Foundations/ Corporations</u>	<u>2021-22 Total</u>	<u>2020-21 Total</u>
Outright Gifts:				
For Current Operations:				
Unrestricted	\$ 4,215,493	4,338,994	8,554,487	8,444,053
Restricted	<u>7,787,513</u>	<u>26,456,948</u>	<u>34,244,461</u>	<u>24,685,425</u>
Total Current Operations	<u>12,003,006</u>	<u>30,795,942</u>	<u>42,798,948</u>	<u>33,129,478</u>
For Capital Purposes:				
Property, plant & equip	273,931	1,129,147	1,403,078	1,729,124
Endowed Unrestricted	91,696	85,230	176,926	1,133
Endowed Restricted	6,041,286	920,773	6,962,059	4,784,464
Loan Funds	<u>4,219</u>	<u>—</u>	<u>4,219</u>	<u>8,071</u>
Total for Capital Purposes	<u>6,411,132</u>	<u>2,135,150</u>	<u>8,546,282</u>	<u>6,522,792</u>
Total All Outright Gifts	<u>18,414,138</u>	<u>32,931,092</u>	<u>51,345,230</u>	<u>39,652,270</u>
Deferred Giving:				
Present Value of Deferred Gifts:				
Endowed Unrestricted	—	—	—	—
Endowed Restricted	219,264	—	219,264	47,437
Other Purposes	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Total Deferred Gifts	<u>219,264</u>	<u>—</u>	<u>219,264</u>	<u>47,437</u>
Grand Total By Source	<u>\$ 18,633,402</u>	<u>32,931,092</u>	<u>51,564,494</u>	<u>39,699,707</u>
Total Unrestricted	<u>4,215,493</u>	<u>4,338,994</u>	<u>8,554,487</u>	<u>8,444,053</u>
Total Restricted - PP&E	<u>273,931</u>	<u>1,129,147</u>	<u>1,403,078</u>	<u>1,729,124</u>
Total Restricted - Other	<u>7,791,732</u>	<u>26,456,948</u>	<u>34,248,680</u>	<u>24,693,496</u>
Total Endowed	<u>6,352,246</u>	<u>1,006,003</u>	<u>7,358,249</u>	<u>4,833,034</u>
Grand Total By Type	<u>\$ 18,633,402</u>	<u>32,931,092</u>	<u>51,564,494</u>	<u>39,699,707</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts Received

Total - All Campuses

For the 2021-22 Fiscal Year

Summary of Gifts Received:

	<u>Individuals</u>	<u>Foundations/ Corporations</u>	<u>2021-22 Total</u>	<u>2020-21 Total</u>
Outright Gifts:				
For Current Operations:				
Unrestricted	\$ 24,400,828	15,232,607	39,633,435	35,157,009
Restricted	<u>70,252,097</u>	<u>175,445,798</u>	<u>245,697,895</u>	<u>239,058,846</u>
Total Current Operations	<u>94,652,925</u>	<u>190,678,405</u>	<u>285,331,330</u>	<u>274,215,855</u>
For Capital Purposes:				
Property, plant & equip	4,772,319	23,292,386	28,064,705	11,896,366
Endowed Unrestricted	1,648,495	1,868,328	3,516,823	1,496,929
Endowed Restricted	80,226,316	43,694,568	123,920,884	103,414,721
Loan Funds	<u>4,609</u>	<u>—</u>	<u>4,609</u>	<u>9,161</u>
Total for Capital Purposes	<u>86,651,739</u>	<u>68,855,282</u>	<u>155,507,021</u>	<u>116,817,177</u>
Total All Outright Gifts	<u>181,304,664</u>	<u>259,533,687</u>	<u>440,838,351</u>	<u>391,033,032</u>
Deferred Giving:				
Present Value of Deferred Gifts:				
Endowed Unrestricted	6,869	—	6,869	4,981
Endowed Restricted	369,115	—	369,115	317,443
Other Purposes	<u>129,160</u>	<u>—</u>	<u>129,160</u>	<u>41,908</u>
Total Deferred Gifts	<u>505,144</u>	<u>—</u>	<u>505,144</u>	<u>364,332</u>
Grand Total By Source	<u>\$ 181,809,808</u>	<u>259,533,687</u>	<u>441,343,495</u>	<u>391,397,364</u>
Total Unrestricted	<u>24,400,828</u>	<u>15,232,607</u>	<u>39,633,435</u>	<u>35,157,009</u>
Total Restricted - PP&E	<u>4,772,319</u>	<u>23,292,386</u>	<u>28,064,705</u>	<u>11,896,366</u>
Total Restricted - Other	<u>70,385,866</u>	<u>175,445,798</u>	<u>245,831,664</u>	<u>239,109,915</u>
Total Endowed	<u>82,250,795</u>	<u>45,562,896</u>	<u>127,813,691</u>	<u>105,234,074</u>
Grand Total By Type	<u>\$ 181,809,808</u>	<u>259,533,687</u>	<u>441,343,495</u>	<u>391,397,364</u>

FUNDRAISING SURVEY REPORT
Summary of Gifts by Type
State-Operated Campuses and Statutory Colleges
For the 2021-22 Fiscal Year

Campus	Unrestricted	Restricted		Endowment	Total
		for Property	Other		
		Plant & Equip.			
Doctoral Degree Institutions					
Albany	\$ 1,927,214	—	6,595,586	4,591,502	13,114,302
Binghamton	861,117	20,654,455	5,806,703	5,737,869	33,060,144
University at Buffalo	65,373	3,634,709	45,894,659	12,212,877	61,807,618
Stony Brook	327,971	357,687	63,297,149	11,935,332	75,918,139
Alfred Ceramics	374,028	—	96,945	50,764	521,737
Cornell Statutory	14,917,166	50,000	32,277,100	56,423,200	103,667,466
Forestry	576,301	—	3,715,928	500,801	4,793,030
Downstate	335,365	—	2,588,840	1,000	2,925,205
Polytechnic	100,403	1,185,750	2,108,197	—	3,394,350
Upstate	623,632	70,950	9,060,428	8,656,835	18,411,845
Optometry	139,873	—	473,019	295,020	907,912
Total	20,248,443	25,953,551	171,914,554	100,405,200	318,521,748
Comprehensive Colleges					
Brockport	493,394	—	2,553,881	671,374	3,718,649
Buffalo College	2,377,957	113,827	6,419,541	178	8,911,503
Cortland	495,170	186,597	1,492,037	1,735,344	3,909,148
Empire State	217,110	—	292,640	181,551	691,301
Fredonia	125,056	—	1,155,570	632,350	1,912,976
Geneseo	983,754	—	1,003,680	2,201,184	4,188,618
New Paltz	467,008	341,679	1,253,881	411,788	2,474,356
Old Westbury	20,696	—	438,262	—	458,958
Oneonta	441,387	—	1,202,529	3,051,697	4,695,613
Oswego	675,681	23,465	2,296,316	4,096,346	7,091,808
Plattsburgh	465,610	3,877	1,077,551	858,407	2,405,445
Potsdam	530,894	—	907,906	1,592,827	3,031,627
Purchase	147,870	—	1,681,572	804,992	2,634,434
Total	7,441,587	669,445	21,775,366	16,238,038	46,124,436
Technology Colleges					
Alfred State	193,097	3,314	1,947,378	451,249	2,595,038
Canton	874,875	35,187	255,295	877,819	2,043,176
Cobleskill	307,782	—	695,820	519,031	1,522,633
Delhi	164,398	130	668,963	616,760	1,450,251
Farmingdale	653,379	—	2,254,566	—	2,907,945
Maritime	759,488	—	982,356	1,016,722	2,758,566
Morrisville	130,559	—	2,537,551	330,623	2,998,733
Total	3,083,578	38,631	9,341,929	3,812,204	16,276,342
Other *	305,340	—	8,551,135	—	8,856,475
Total	\$ 31,078,948	26,661,627	211,582,984	120,455,442	389,779,001

* Includes Impact Foundation, Research Foundation and System Administration.

FUNDRAISING SURVEY REPORT

Summary of Gifts by Type

Community Colleges

For the 2021-22 Fiscal Year

<u>Campus</u>		<u>Unrestricted</u>	<u>Restricted</u>		<u>Endowment</u>	<u>Total</u>
			<u>for Property</u>	<u>Restricted</u>		
			<u>Plant & Equip.</u>	<u>Other</u>		
Adirondack	\$	173,373	100,000	323,574	135,087	732,034
Broome		815,640	—	630,063	2,984,465	4,430,168
Cayuga County		87,515	—	265,693	—	353,208
Clinton		46,615	—	134,433	—	181,048
Columbia-Greene		159,902	—	1,028,941	—	1,188,843
Corning		125,854	—	250,979	132,090	508,923
Dutchess		307,393	215,000	221,646	251,511	995,550
Erie		61,041	279,735	382,051	190,808	913,635
Fashion Institute of Technology		1,675,072	—	7,482,187	—	9,157,259
Finger Lakes		300,168	141,010	933,264	113,157	1,487,599
Fulton Montgomery		93,155	—	201,984	—	295,139
Genesee		163,815	24,000	64,541	—	252,356
Herkimer County		46,517	—	92,313	4,143	142,973
Hudson Valley		173,031	30,585	1,050,868	130,636	1,385,120
Jamestown		43,582	—	2,761,558	84,177	2,889,317
Jefferson		132,016	2,536	98,612	—	233,164
Mohawk Valley		199,333	—	692,828	—	892,161
Monroe		1,317,030	70,000	5,618,986	1,358,697	8,364,713
Nassau		66,009	—	1,444,991	—	1,511,000
Niagara County		659,581	—	266,194	—	925,775
North Country		21,800	—	51,730	—	73,530
Onondaga		139,603	—	565,740	1,056,195	1,761,538
Orange County		134,761	250,000	413,951	—	798,712
Rockland		74,055	14,034	260,782	—	348,871
Schenectady County		131,147	77,378	401,836	146,374	756,735
Suffolk County		138,530	102,800	2,975,296	—	3,216,626
Sullivan County		17,350	—	—	—	17,350
Tompkins Cortland		36,833	95,000	1,098,738	—	1,230,571
Ulster County		281,807	1,000	1,228,462	332,066	1,843,335
Westchester		931,959	—	3,306,439	438,843	4,677,241
Total	\$	<u>8,554,487</u>	<u>1,403,078</u>	<u>34,248,680</u>	<u>7,358,249</u>	<u>51,564,494</u>

FUNDRAISING SURVEY REPORT
Summary of Gifts by Source
State-Operated Campuses and Statutory Colleges
For the 2021-22 Fiscal Year

<u>Campus</u>	<u>Individuals</u>	<u>Foundations/ Coporations</u>	<u>Total</u>
Doctoral Degree Institutions			
Albany	\$ 4,334,147	8,780,155	13,114,302
Binghamton	8,625,464	24,434,680	33,060,144
University at Buffalo	15,552,788	46,254,830	61,807,618
Stony Brook	19,240,509	56,677,630	75,918,139
Alfred Ceramics	461,237	60,500	521,737
Cornell Statutory	60,025,717	43,641,749	103,667,466
Forestry	1,703,070	3,089,960	4,793,030
Downstate	904,392	2,020,813	2,925,205
Polytechnic	2,261,194	1,133,156	3,394,350
Upstate	4,831,928	13,579,917	18,411,845
Optometry	282,903	625,009	907,912
Total	<u>118,223,349</u>	<u>200,298,399</u>	<u>318,521,748</u>
Comprehensive Colleges			
Brockport	1,622,886	2,095,763	3,718,649
Buffalo College	5,570,809	3,340,694	8,911,503
Cortland	2,764,918	1,144,230	3,909,148
Empire State	388,880	302,421	691,301
Fredonia	1,290,462	622,514	1,912,976
Geneseo	2,225,808	1,962,810	4,188,618
New Paltz	1,697,885	776,471	2,474,356
Old Westbury	111,412	347,546	458,958
Oneonta	3,310,128	1,385,485	4,695,613
Oswego	3,635,873	3,455,935	7,091,808
Plattsburgh	1,252,083	1,153,362	2,405,445
Potsdam	1,818,756	1,212,871	3,031,627
Purchase	899,839	1,734,595	2,634,434
Total	<u>26,589,739</u>	<u>19,534,697</u>	<u>46,124,436</u>
Technology Colleges			
Alfred State	1,013,948	1,581,090	2,595,038
Canton	1,665,555	377,621	2,043,176
Cobleskill	403,692	1,118,941	1,522,633
Delhi	672,913	777,338	1,450,251
Farmingdale	2,366,830	541,115	2,907,945
Maritime	1,359,291	1,399,275	2,758,566
Morrisville	2,065,885	932,848	2,998,733
Total	<u>9,548,114</u>	<u>6,728,228</u>	<u>16,276,342</u>
Other	8,815,204	41,271	8,856,475
Total	<u>\$ 163,176,406</u>	<u>226,602,595</u>	<u>389,779,001</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts by Source

Community Colleges

For the 2021-22 Fiscal Year

<u>Campus</u>	<u>Individuals</u>	<u>Foundations</u> <u>Corporations</u>	<u>Total</u>
Adirondack	\$ 323,109	408,925	732,034
Broome	3,825,912	604,256	4,430,168
Cayuga County	285,908	67,300	353,208
Clinton	52,524	128,524	181,048
Columbia-Greene	356,606	832,237	1,188,843
Corning	251,281	257,642	508,923
Dutchess	415,188	580,362	995,550
Erie	254,512	659,123	913,635
Fashion Institute of Technology	2,500,402	6,656,857	9,157,259
Finger Lakes	449,848	1,037,751	1,487,599
Fulton Montgomery	115,296	179,843	295,139
Genesee	86,837	165,519	252,356
Herkimer County	80,040	62,933	142,973
Hudson Valley	210,424	1,174,696	1,385,120
Jamestown	276,303	2,613,014	2,889,317
Jefferson	233,164	—	233,164
Mohawk Valley	444,286	447,875	892,161
Monroe	2,853,542	5,511,171	8,364,713
Nassau	423,261	1,087,739	1,511,000
Niagara County	173,903	751,872	925,775
North Country	45,530	28,000	73,530
Onondaga	1,267,570	493,968	1,761,538
Orange County	336,307	462,405	798,712
Rockland	67,070	281,801	348,871
Schenectady County	480,424	276,311	756,735
Suffolk County	266,618	2,950,008	3,216,626
Sullivan County	17,350	—	17,350
Tompkins Cortland	746,009	484,562	1,230,571
Ulster County	625,500	1,217,835	1,843,335
Westchester	1,168,678	3,508,563	4,677,241
Total	\$ 18,633,402	32,931,092	51,564,494

FUNDRAISING SURVEY REPORT
Comparison of Total Gifts By Campus
State-Operated Campuses and Statutory Colleges
For the 2021-22 Fiscal Year

Campus	Total 2021-22	Total 2020-21	Increase/ (Decrease)	Percentage Change
Doctoral Degree Institutions				
Albany	\$ 13,114,302	15,370,935	(2,256,633)	(14.68)%
Binghamton	33,060,144	12,634,090	20,426,054	161.67 %
University at Buffalo	61,807,618	65,613,426	(3,805,808)	(5.80)%
Stony Brook	75,918,139	103,452,558	(27,534,419)	(26.62)%
Alfred Ceramics	521,737	872,904	(351,167)	(40.23)%
Cornell Statutory	103,667,466	75,159,237	28,508,229	37.93 %
Forestry	4,793,030	5,098,925	(305,895)	(6.00)%
Downstate	2,925,205	1,620,145	1,305,060	80.55 %
Polytechnic	3,394,350	876,508	2,517,842	287.26 %
Upstate	18,411,845	16,113,281	2,298,564	14.27 %
Optometry	907,912	953,046	(45,134)	(4.74)%
Total	318,521,748	297,765,055	20,756,693	6.97 %
Comprehensive Colleges				
Brockport	3,718,649	3,610,567	108,082	2.99 %
Buffalo College	8,911,503	5,178,509	3,732,994	72.09 %
Cortland	3,909,148	2,878,350	1,030,798	35.81 %
Empire State	691,301	718,455	(27,154)	(3.78)%
Fredonia	1,912,976	1,993,798	(80,822)	(4.05)%
Geneseo	4,188,618	2,333,973	1,854,645	79.46 %
New Paltz	2,474,356	2,401,695	72,661	3.03 %
Old Westbury	458,958	334,199	124,759	37.33 %
Oneonta	4,695,613	4,393,607	302,006	6.87 %
Oswego	7,091,808	4,284,183	2,807,625	65.53 %
Plattsburgh	2,405,445	2,419,051	(13,606)	(0.56)%
Potsdam	3,031,627	3,091,842	(60,215)	(1.95)%
Purchase	2,634,434	2,031,573	602,861	29.67 %
Total	46,124,436	35,669,802	10,454,634	29.31 %
Technology Colleges				
Alfred State	2,595,038	2,261,479	333,559	14.75 %
Canton	2,043,176	1,007,930	1,035,246	102.71 %
Cobleskill	1,522,633	1,210,159	312,474	25.82 %
Delhi	1,450,251	1,587,007	(136,756)	(8.62)%
Farmingdale	2,907,945	1,753,611	1,154,334	65.83 %
Maritime	2,758,566	2,231,810	526,756	23.60 %
Morrisville	2,998,733	3,014,370	(15,637)	(0.52)%
Total	16,276,342	13,066,366	3,209,976	24.57 %
Other	8,856,475	5,196,434	3,660,041	70.43 %
Total	\$ 389,779,001	351,697,657	38,081,344	10.83 %

FUNDRAISING SURVEY REPORT
Comparison of Total Gifts By Individuals
State-Operated Campuses and Statutory Colleges
For the 2021-22 Fiscal Year

Campus	Total 2021-22	Total 2020-21	Increase/ (Decrease)	Percentage Change
Doctoral Degree Institutions				
Albany	\$ 4,334,147	6,539,657	(2,205,510)	(33.73)%
Binghamton	8,625,464	6,847,290	1,778,174	25.97 %
University at Buffalo	15,552,788	17,477,894	(1,925,106)	(11.01)%
Stony Brook	19,240,509	21,396,215	(2,155,706)	(10.08)%
Alfred Ceramics	461,237	768,904	(307,667)	(40.01)%
Cornell Statutory	60,025,717	30,368,796	29,656,921	97.66 %
Forestry	1,703,070	2,243,181	(540,111)	(24.08)%
Downstate	904,392	703,780	200,612	28.50 %
Polytechnic	2,261,194	227,732	2,033,462	892.92 %
Upstate	4,831,928	7,919,857	(3,087,929)	(38.99)%
Optometry	282,903	411,998	(129,095)	(31.33)%
Total	118,223,349	94,905,304	23,318,045	24.57 %
Comprehensive Colleges				
Brockport	1,622,886	1,992,900	(370,014)	(18.57)%
Buffalo College	5,570,809	3,339,487	2,231,322	66.82 %
Cortland	2,764,918	2,026,800	738,118	36.42 %
Empire State	388,880	349,694	39,186	11.21 %
Fredonia	1,290,462	1,517,497	(227,035)	(14.96)%
Geneseo	2,225,808	1,672,200	553,608	33.11 %
New Paltz	1,697,885	1,608,019	89,866	5.59 %
Old Westbury	111,412	106,175	5,237	4.93 %
Oneonta	3,310,128	3,011,115	299,013	9.93 %
Oswego	3,635,873	3,010,343	625,530	20.78 %
Plattsburgh	1,252,083	1,359,597	(107,514)	(7.91)%
Potsdam	1,818,756	2,474,116	(655,360)	(26.49)%
Purchase	899,839	403,916	495,923	122.78 %
Total	26,589,739	22,871,859	3,717,880	16.26 %
Technology Colleges				
Alfred State	1,013,948	875,390	138,558	15.83 %
Canton	1,665,555	666,471	999,084	149.91 %
Cobleskill	403,692	394,145	9,547	2.42 %
Delhi	672,913	629,248	43,665	6.94 %
Farmingdale	2,366,830	959,022	1,407,808	146.80 %
Maritime	1,359,291	1,325,156	34,135	2.58 %
Morrisville	2,065,885	2,076,835	(10,950)	(0.53)%
Total	9,548,114	6,926,267	2,621,847	37.85 %
Other	8,815,204	4,938,878	3,876,326	78.49 %
Total	\$ 163,176,406	129,642,308	33,534,098	25.87 %

FUNDRAISING SURVEY REPORT
Comparison of Total Gifts By Foundations/Corporations
State-Operated Campuses and Statutory Colleges
For the 2021-22 Fiscal Year

Campus	Total 2021-22	Total 2020-21	Increase/ (Decrease)	Percentage Change
Doctoral Degree Institutions				
Albany	\$ 8,780,155	8,831,278	(51,123)	(0.58)%
Binghamton	24,434,680	5,786,800	18,647,880	322.25 %
University at Buffalo	46,254,830	48,135,532	(1,880,702)	(3.91)%
Stony Brook	56,677,630	82,056,343	(25,378,713)	(30.93)%
Alfred Ceramics	60,500	104,000	(43,500)	(41.83)%
Cornell Statutory	43,641,749	44,790,441	(1,148,692)	(2.56)%
Forestry	3,089,960	2,855,744	234,216	8.20 %
Downstate	2,020,813	916,365	1,104,448	120.52 %
Polytechnic	1,133,156	648,776	484,380	74.66 %
Upstate	13,579,917	8,193,424	5,386,493	65.74 %
Optometry	625,009	541,048	83,961	15.52 %
Total	200,298,399	202,859,751	(2,561,352)	(1.26)%
Comprehensive Colleges				
Brockport	2,095,763	1,617,667	478,096	29.55 %
Buffalo College	3,340,694	1,839,022	1,501,672	81.66 %
Cortland	1,144,230	851,550	292,680	34.37 %
Empire State	302,421	368,761	(66,340)	(17.99)%
Fredonia	622,514	476,301	146,213	30.70 %
Geneseo	1,962,810	661,773	1,301,037	196.60 %
New Paltz	776,471	793,676	(17,205)	(2.17)%
Old Westbury	347,546	228,024	119,522	52.42 %
Oneonta	1,385,485	1,382,492	2,993	0.22 %
Oswego	3,455,935	1,273,840	2,182,095	171.30 %
Plattsburgh	1,153,362	1,059,454	93,908	8.86 %
Potsdam	1,212,871	617,726	595,145	96.34 %
Purchase	1,734,595	1,627,657	106,938	6.57 %
Total	19,534,697	12,797,943	6,736,754	52.64 %
Technology Colleges				
Alfred State	1,581,090	1,386,089	195,001	14.07 %
Canton	377,621	341,459	36,162	10.59 %
Cobleskill	1,118,941	816,014	302,927	37.12 %
Delhi	777,338	957,759	(180,421)	(18.84)%
Farmingdale	541,115	794,589	(253,474)	(31.90)%
Maritime	1,399,275	906,654	492,621	54.33 %
Morrisville	932,848	937,535	(4,687)	(0.50)%
Total	6,728,228	6,140,099	588,129	9.58 %
Other	41,271	257,556	(216,285)	(83.98)%
Total	\$ 226,602,595	222,055,349	4,547,246	2.05 %

FUNDRAISING SURVEY REPORT

Comparison of Total Gifts By Campus

Community Colleges

For the 2021-22 Fiscal Year

Campus	Total 2021-22	Total 2020-21	Increase/ (Decrease)	Percentage Change
Adirondack	\$ 732,034	616,724	115,310	18.70 %
Broome	4,430,168	1,326,423	3,103,745	233.99 %
Cayuga County	353,208	290,428	62,780	21.62 %
Clinton	181,048	134,689	46,359	34.42 %
Columbia-Greene	1,188,843	654,248	534,595	81.71 %
Corning	508,923	245,014	263,909	107.71 %
Dutchess	995,550	1,327,761	(332,211)	(25.02)%
Erie	913,635	549,052	364,583	66.40 %
Fashion Institute of Technology	9,157,259	2,108,043	7,049,216	334.40 %
Finger Lakes	1,487,599	1,495,771	(8,172)	(0.55)%
Fulton Montgomery	295,139	184,388	110,751	60.06 %
Genesee	252,356	788,369	(536,013)	(67.99)%
Herkimer County	142,973	156,811	(13,838)	(8.82)%
Hudson Valley	1,385,120	714,939	670,181	93.74 %
Jamestown	2,889,317	1,511,811	1,377,506	91.12 %
Jefferson	233,164	277,323	(44,159)	(15.92)%
Mohawk Valley	892,161	3,432,349	(2,540,188)	(74.01)%
Monroe	8,364,713	5,000,029	3,364,684	67.29 %
Nassau	1,511,000	1,316,216	194,784	14.80 %
Niagara County	925,775	848,372	77,403	9.12 %
North Country	73,530	73,639	(109)	(0.15)%
Onondaga	1,761,538	777,489	984,049	126.57 %
Orange County	798,712	671,015	127,697	19.03 %
Rockland	348,871	283,457	65,414	23.08 %
Schenectady County	756,735	1,523,146	(766,411)	(50.32)%
Suffolk County	3,216,626	1,401,453	1,815,173	129.52 %
Sullivan County	17,350	—	17,350	100.00 %
Tompkins Cortland	1,230,571	3,637,652	(2,407,081)	(66.17)%
Ulster County	1,843,335	1,245,458	597,877	48.00 %
Westchester	4,677,241	7,107,638	(2,430,397)	(34.19)%
Total	\$ 51,564,494	39,699,707	11,864,787	29.89 %

FUNDRAISING SURVEY REPORT
Comparison of Total Gifts By Individuals
Community Colleges
For the 2021-22 Fiscal Year

Campus	Total 2021-22	Total 2020-21	Increase/ (Decrease)	Percentage Change
Adirondack	\$ 323,109	303,055	20,054	6.62 %
Broome	3,825,912	600,899	3,225,013	536.70 %
Cayuga County	285,908	155,936	129,972	83.35 %
Clinton	52,524	49,636	2,888	5.82 %
Columbia-Greene	356,606	214,369	142,237	66.35 %
Corning	251,281	176,294	74,987	42.54 %
Dutchess	415,188	753,712	(338,524)	(44.91)%
Erie	254,512	464,713	(210,201)	(45.23)%
Fashion Institute of Technology	2,500,402	438,475	2,061,927	470.25 %
Finger Lakes	449,848	640,973	(191,125)	(29.82)%
Fulton Montgomery	115,296	136,193	(20,897)	(15.34)%
Genesee	86,837	181,878	(95,041)	(52.26)%
Herkimer County	80,040	96,836	(16,796)	(17.34)%
Hudson Valley	210,424	271,465	(61,041)	(22.49)%
Jamestown	276,303	528,741	(252,438)	(47.74)%
Jefferson	233,164	241,115	(7,951)	(3.30)%
Mohawk Valley	444,286	3,168,551	(2,724,265)	(85.98)%
Monroe	2,853,542	2,269,644	583,898	25.73 %
Nassau	423,261	725,552	(302,291)	(41.66)%
Niagara County	173,903	261,913	(88,010)	(33.60)%
North Country	45,530	46,339	(809)	100.00 %
Onondaga	1,267,570	225,341	1,042,229	462.51 %
Orange County	336,307	209,760	126,547	60.33 %
Rockland	67,070	68,739	(1,669)	(2.43)%
Schenectady County	480,424	1,318,097	(837,673)	(63.55)%
Suffolk County	266,618	325,243	(58,625)	(18.02)%
Sullivan County	17,350	—	17,350	—
Tompkins Cortland	746,009	2,973,233	(2,227,224)	(74.91)%
Ulster County	625,500	354,699	270,801	76.35 %
Westchester	1,168,678	4,136,099	(2,967,421)	(71.74)%
Total	\$ <u>18,633,402</u>	<u>21,337,500</u>	<u>(2,704,098)</u>	<u>(12.67)%</u>

FUNDRAISING SURVEY REPORT
Comparison of Total Gifts By Foundations/Corporations
Community Colleges
For the 2021-22 Fiscal Year

Campus	Total 2021-22	Total 2020-21	Increase/ (Decrease)	Percentage Change
Adirondack	\$ 408,925	313,669	95,256	30.37 %
Broome	604,256	725,524	(121,268)	(16.71)%
Cayuga County	67,300	134,492	(67,192)	(49.96)%
Clinton	128,524	85,053	43,471	51.11 %
Columbia-Greene	832,237	439,879	392,358	89.20 %
Corning	257,642	68,720	188,922	274.92 %
Dutchess	580,362	574,049	6,313	1.10 %
Erie	659,123	84,339	574,784	681.52 %
Fashion Institute of Technology	6,656,857	1,669,568	4,987,289	298.72 %
Finger Lakes	1,037,751	854,798	182,953	21.40 %
Fulton Montgomery	179,843	48,195	131,648	273.16 %
Genesee	165,519	606,491	(440,972)	(72.71)%
Herkimer County	62,933	59,975	2,958	4.93 %
Hudson Valley	1,174,696	443,474	731,222	164.88 %
Jamestown	2,613,014	983,070	1,629,944	165.80 %
Jefferson	—	36,208	(36,208)	(100.00)%
Mohawk Valley	447,875	263,798	184,077	69.78 %
Monroe	5,511,171	2,730,385	2,780,786	101.85 %
Nassau	1,087,739	590,664	497,075	84.16 %
Niagara County	751,872	586,459	165,413	28.21 %
North Country	28,000	27,300	700	2.56 %
Onondaga	493,968	552,148	(58,180)	(10.54)%
Orange County	462,405	461,255	1,150	0.25 %
Rockland	281,801	214,718	67,083	31.24 %
Schenectady County	276,311	205,049	71,262	34.75 %
Suffolk County	2,950,008	1,076,210	1,873,798	174.11 %
Sullivan County	—	—	—	—
Tompkins Cortland	484,562	664,419	(179,857)	(27.07)%
Ulster County	1,217,835	890,759	327,076	36.72 %
Westchester	3,508,563	2,971,539	537,024	18.07 %
Total	\$ 32,931,092	18,362,207	14,568,885	79.34 %

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Doctoral Degree Institutions

Five-Year Summary

<u>Albany</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 1,927,214	2,884,146	2,459,168	1,216,203	503,550
Restricted - PP&E	—	5,001	1,026	3,151	40,601
Restricted - Other	6,595,586	7,848,044	6,205,825	4,874,935	4,613,707
Endowment	4,591,502	4,633,744	5,802,374	3,566,186	4,002,682
Total	\$ 13,114,302	15,370,935	14,468,393	9,660,475	9,160,540

<u>Binghamton</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 861,117	731,275	779,596	704,489	720,284
Restricted - PP&E	20,654,455	1,370,634	45,023,956	3,247,717	1,877,709
Restricted - Other	5,806,703	6,103,131	5,078,987	5,260,998	4,916,567
Endowment	5,737,869	4,429,050	4,092,869	5,996,195	4,760,902
Total	\$ 33,060,144	12,634,090	54,975,408	15,209,399	12,275,462

<u>University at Buffalo</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 65,373	94,272	59,549	113,099	—
Restricted - PP&E	3,634,709	6,924,245	6,552,369	15,286,371	8,070,226
Restricted - Other	45,894,659	34,465,834	40,220,960	34,184,381	26,116,416
Endowment	12,212,877	24,129,075	9,670,191	9,258,382	21,641,866
Total	\$ 61,807,618	65,613,426	56,503,069	58,842,233	55,828,508

<u>Stony Brook</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 327,971	303,319	390,507	413,993	481,258
Restricted - PP&E	357,687	1,093,564	296,467	1,464,346	298,828
Restricted - Other	63,297,149	83,961,221	53,829,046	46,587,972	41,784,738
Endowment	11,935,332	18,094,454	13,385,965	20,034,703	9,657,747
Total	\$ 75,918,139	103,452,558	67,901,985	68,501,014	52,222,571

<u>Alfred Ceramics</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 374,028	455,791	541,356	533,091	417,297
Restricted - PP&E	—	—	—	—	—
Restricted - Other	96,945	140,107	14,642	17,924	8,646
Endowment	50,764	277,006	1,022,904	1,093,386	187,073
Total	\$ 521,737	872,904	1,578,902	1,644,401	613,016

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Doctoral Degree Institutions

Five-Year Summary

<u>Cornell Statutory</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 14,917,166	13,134,955	12,750,698	12,398,638	11,662,604
Restricted - PP&E	50,000	50,000	310,000	250,000	220,000
Restricted - Other	32,277,100	35,430,154	25,834,142	25,983,779	40,921,415
Endowment	56,423,200	26,544,128	46,099,151	18,620,184	26,318,661
Total	\$ <u>103,667,466</u>	<u>75,159,237</u>	<u>84,993,991</u>	<u>57,252,601</u>	<u>79,122,680</u>

<u>Forestry</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 576,301	749,612	519,714	508,784	1,762,052
Restricted - PP&E	—	—	—	—	—
Restricted - Other	3,715,928	2,780,600	2,346,257	1,764,106	1,080,806
Endowment	500,801	1,568,713	538,194	577,122	423,353
Total	\$ <u>4,793,030</u>	<u>5,098,925</u>	<u>3,404,165</u>	<u>2,850,012</u>	<u>3,266,211</u>

<u>Downstate</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 335,365	146,018	20,268	40,346	239,370
Restricted - PP&E	—	—	—	—	—
Restricted - Other	2,588,840	1,474,127	5,094,166	2,684,897	2,547,347
Endowment	1,000	—	323,374	—	—
Total	\$ <u>2,925,205</u>	<u>1,620,145</u>	<u>5,437,808</u>	<u>2,725,243</u>	<u>2,786,717</u>

<u>Polytechnic</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 100,403	119,539	81,123	134,550	160,939
Restricted - PP&E	1,185,750	—	—	—	—
Restricted - Other	2,108,197	756,969	442,669	433,104	180,565
Endowment	—	—	—	—	—
Total	\$ <u>3,394,350</u>	<u>876,508</u>	<u>523,792</u>	<u>567,654</u>	<u>341,504</u>

<u>Upstate</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 623,632	551,535	650,603	582,000	603,203
Restricted - PP&E	70,950	—	—	—	2,750,000
Restricted - Other	9,060,428	12,615,490	10,507,063	7,081,151	8,275,778
Endowment	8,656,835	2,946,256	2,328,217	2,872,695	6,861,085
Total	\$ <u>18,411,845</u>	<u>16,113,281</u>	<u>13,485,883</u>	<u>10,535,846</u>	<u>18,490,066</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Doctoral Degree Institutions

Five-Year Summary

<u>Optometry</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	139,873	200,171	1,141,081	70,439	317,521
Restricted - PP&E		—	12,425	20,958	366,616	177,348
Restricted - Other		473,019	583,286	652,305	895,902	589,062
Endowment		295,020	157,164	229,603	48,275	70,946
Total	\$	<u>907,912</u>	<u>953,046</u>	<u>2,043,947</u>	<u>1,381,232</u>	<u>1,154,877</u>

Total Doctoral Degree Institutions

		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	20,248,443	19,370,633	19,393,663	16,715,632	16,868,078
Restricted - PP&E		25,953,551	9,455,869	52,204,776	20,618,201	13,434,712
Restricted - Other		171,914,554	186,158,963	150,226,062	129,769,149	131,035,047
Endowment		100,405,200	82,779,590	83,492,842	62,067,128	73,924,315
Total	\$	<u>318,521,748</u>	<u>297,765,055</u>	<u>305,317,343</u>	<u>229,170,110</u>	<u>235,262,152</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Comprehensive Colleges

Five-Year Summary

<u>Brockport</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 493,394	514,855	445,810	496,198	510,589
Restricted - PP&E	—	—	—	—	—
Restricted - Other	2,553,881	2,168,229	2,166,646	2,140,584	2,256,637
Endowment	671,374	927,483	385,016	501,567	1,025,799
Total	\$ 3,718,649	3,610,567	2,997,472	3,138,349	3,793,025

<u>Buffalo State</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 2,377,957	965,877	609,333	348,515	1,981,504
Restricted - PP&E	113,827	54,696	—	50,130	256,958
Restricted - Other	6,419,541	1,893,016	4,329,909	2,827,224	871,447
Endowment	178	2,264,920	40,000	792,054	3,832,325
Total	\$ 8,911,503	5,178,509	4,979,242	4,017,923	6,942,234

<u>Cortland</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 495,170	384,931	400,734	328,620	367,758
Restricted - PP&E	186,597	58,866	65,454	60,308	24,410
Restricted - Other	1,492,037	1,194,078	1,124,059	858,513	1,100,082
Endowment	1,735,344	1,240,475	3,605,200	1,495,615	1,020,989
Total	\$ 3,909,148	2,878,350	5,195,447	2,743,056	2,513,239

<u>Empire State</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 217,110	172,669	170,228	210,100	264,546
Restricted - PP&E	—	—	—	—	—
Restricted - Other	292,640	390,693	859,488	288,373	196,269
Endowment	181,551	155,093	294,917	95,428	171,906
Total	\$ 691,301	718,455	1,324,633	593,901	632,721

<u>Fredonia</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 125,056	125,932	1,094,519	136,584	158,473
Restricted - PP&E	—	—	—	—	—
Restricted - Other	1,155,570	888,516	1,014,224	1,355,434	1,370,245
Endowment	632,350	979,350	2,966,374	1,076,778	1,689,252
Total	\$ 1,912,976	1,993,798	5,075,117	2,568,796	3,217,970

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Comprehensive Colleges

Five-Year Summary

<u>Geneseo</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	983,754	565,299	551,342	612,880	622,499
Restricted - PP&E		—	—	—	—	—
Restricted - Other		1,003,680	767,405	1,558,360	918,700	1,569,325
Endowment		2,201,184	1,001,269	839,290	436,584	2,090,927
Total	\$	<u>4,188,618</u>	<u>2,333,973</u>	<u>2,948,992</u>	<u>1,968,164</u>	<u>4,282,751</u>
<u>New Paltz</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	467,008	406,334	409,802	426,405	433,979
Restricted - PP&E		341,679	290,080	432,415	502,979	344,971
Restricted - Other		1,253,881	955,029	917,467	1,343,960	2,702,608
Endowment		411,788	750,252	684,880	1,072,829	2,352,387
Total	\$	<u>2,474,356</u>	<u>2,401,695</u>	<u>2,444,564</u>	<u>3,346,173</u>	<u>5,833,945</u>
<u>Old Westbury</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	20,696	1,260	810	193,383	158,142
Restricted - PP&E		—	—	—	—	—
Restricted - Other		438,262	332,939	208,255	316,029	171,993
Endowment		—	—	—	—	—
Total	\$	<u>458,958</u>	<u>334,199</u>	<u>209,065</u>	<u>509,412</u>	<u>330,135</u>
<u>Oneonta</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	441,387	463,277	460,300	473,028	451,018
Restricted - PP&E		—	—	—	—	—
Restricted - Other		1,202,529	2,017,467	1,462,932	1,187,023	1,391,288
Endowment		3,051,697	1,912,863	2,499,171	1,903,530	2,385,146
Total	\$	<u>4,695,613</u>	<u>4,393,607</u>	<u>4,422,403</u>	<u>3,563,581</u>	<u>4,227,452</u>
<u>Oswego</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	675,681	422,690	556,690	806,965	734,481
Restricted - PP&E		23,465	14,086	1,696	2,706	1,576
Restricted - Other		2,296,316	1,956,451	2,042,575	1,618,799	1,690,844
Endowment		4,096,346	1,890,956	2,121,698	2,308,828	2,309,861
Total	\$	<u>7,091,808</u>	<u>4,284,183</u>	<u>4,722,659</u>	<u>4,737,298</u>	<u>4,736,762</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Comprehensive Colleges

Five-Year Summary

<u>Plattsburgh</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	465,610	474,868	812,464	616,152	748,718
Restricted - PP&E		3,877	290,501	448,179	141,180	72,593
Restricted - Other		1,077,551	705,130	1,164,269	1,251,941	1,041,889
Endowment		858,407	948,552	708,020	1,914,821	495,785
Total	\$	<u><u>2,405,445</u></u>	<u><u>2,419,051</u></u>	<u><u>3,132,932</u></u>	<u><u>3,924,094</u></u>	<u><u>2,358,985</u></u>

<u>Potsdam</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	530,894	184,959	747,628	781,419	843,670
Restricted - PP&E		—	—	—	—	—
Restricted - Other		907,906	663,479	843,537	759,656	550,543
Endowment		1,592,827	2,243,404	1,516,026	2,222,866	4,285,590
Total	\$	<u><u>3,031,627</u></u>	<u><u>3,091,842</u></u>	<u><u>3,107,191</u></u>	<u><u>3,763,941</u></u>	<u><u>5,679,803</u></u>

<u>Purchase</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	147,870	142,442	113,642	155,312	272,535
Restricted - PP&E		—	—	—	—	—
Restricted - Other		1,681,572	1,291,594	2,094,854	4,931,582	3,038,877
Endowment		804,992	597,537	231,875	—	217,700
Total	\$	<u><u>2,634,434</u></u>	<u><u>2,031,573</u></u>	<u><u>2,440,371</u></u>	<u><u>5,086,894</u></u>	<u><u>3,529,112</u></u>

<u>Total Comprehensive Colleges</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	7,441,587	4,825,393	6,373,302	5,585,561	7,547,912
Restricted - PP&E		669,445	708,229	947,744	757,303	700,508
Restricted - Other		21,775,366	15,224,026	19,786,575	19,797,818	17,952,047
Endowment		16,238,038	14,912,154	15,892,467	13,820,900	21,877,667
Total	\$	<u><u>46,124,436</u></u>	<u><u>35,669,802</u></u>	<u><u>43,000,088</u></u>	<u><u>39,961,582</u></u>	<u><u>48,078,134</u></u>

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus Technology Colleges and Other Five-Year Summary

<u>Alfred State</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 193,097	346,469	203,665	187,049	191,260
Restricted - PP&E	3,314	3,014	1,014	2,014	2,664
Restricted - Other	1,947,378	1,663,241	1,617,597	770,667	595,705
Endowment	451,249	248,755	204,764	173,859	298,873
Total	\$ 2,595,038	2,261,479	2,027,040	1,133,589	1,088,502

<u>Canton</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 874,875	371,612	362,240	218,891	354,287
Restricted - PP&E	35,187	—	—	236,894	101,328
Restricted - Other	255,295	382,035	330,004	206,772	549,903
Endowment	877,819	254,283	229,437	1,325,532	274,246
Total	\$ 2,043,176	1,007,930	921,681	1,988,089	1,279,764

<u>Cobleskill</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 307,782	305,482	202,040	216,214	130,420
Restricted - PP&E	—	—	—	—	—
Restricted - Other	695,820	381,851	1,033,628	1,103,352	2,587,901
Endowment	519,031	522,826	542,447	335,657	122,846
Total	\$ 1,522,633	1,210,159	1,778,115	1,655,223	2,841,167

<u>Delhi</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 164,398	164,399	2,705,163	565,203	528,952
Restricted - PP&E	130	130	—	—	—
Restricted - Other	668,963	1,106,942	—	2,403,192	1,135,048
Endowment	616,760	315,536	261,167	174,762	211,399
Total	\$ 1,450,251	1,587,007	2,966,330	3,143,157	1,875,399

<u>Farmingdale</u>	2021-22	2020-21	2019-20	2018-19	2017-18
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 653,379	325,385	280,226	408,783	449,017
Restricted - PP&E	—	—	—	—	—
Restricted - Other	2,254,566	846,477	531,064	791,125	459,101
Endowment	—	581,749	750	1,119	1,699
Total	\$ 2,907,945	1,753,611	812,040	1,201,027	909,817

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus Technology Colleges and Other Five-Year Summary

<u>Maritime</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	759,488	772,962	614,021	397,359	189,645
Restricted - PP&E		—	—	—	—	39,497
Restricted - Other		982,356	1,023,213	1,977,977	1,767,227	1,689,007
Endowment		1,016,722	435,635	155,323	—	228,270
Total	\$	<u><u>2,758,566</u></u>	<u><u>2,231,810</u></u>	<u><u>2,747,321</u></u>	<u><u>2,164,586</u></u>	<u><u>2,146,419</u></u>

<u>Morrisville</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	130,559	163,634	117,947	102,077	86,843
Restricted - PP&E		—	—	—	—	—
Restricted - Other		2,537,551	2,500,224	1,639,186	3,596,838	1,849,361
Endowment		330,623	350,512	201,416	236,085	118,689
Total	\$	<u><u>2,998,733</u></u>	<u><u>3,014,370</u></u>	<u><u>1,958,549</u></u>	<u><u>3,935,000</u></u>	<u><u>2,054,893</u></u>

<u>Total Technology Colleges</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	3,083,578	2,449,943	4,485,302	2,095,576	1,930,424
Restricted - PP&E		38,631	3,144	1,014	238,908	143,489
Restricted - Other		9,341,929	7,903,983	7,129,456	10,639,173	8,866,026
Endowment		3,812,204	2,709,296	1,595,304	2,247,014	1,256,022
Total	\$	<u><u>16,276,342</u></u>	<u><u>13,066,366</u></u>	<u><u>13,211,076</u></u>	<u><u>15,220,671</u></u>	<u><u>12,195,961</u></u>

<u>Other</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	305,340	66,987	151,434	36,183	40,904
Restricted - PP&E		—	—	—	—	—
Restricted - Other		8,551,135	5,129,447	5,322,604	556,610	1,810,413
Endowment		—	—	9,000,000	—	—
Total	\$	<u><u>8,856,475</u></u>	<u><u>5,196,434</u></u>	<u><u>14,474,038</u></u>	<u><u>592,793</u></u>	<u><u>1,851,317</u></u>

<u>Total All State Ops + Statutory Colleges</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	31,078,948	26,712,956	30,403,701	24,432,952	26,387,318
Restricted - PP&E		26,661,627	10,167,242	53,153,534	21,614,412	14,278,709
Restricted - Other		211,582,984	214,416,419	182,464,697	160,762,750	159,663,533
Endowment		120,455,442	100,401,040	109,980,613	78,135,042	97,058,004
Total	\$	<u><u>389,779,001</u></u>	<u><u>351,697,657</u></u>	<u><u>376,002,545</u></u>	<u><u>284,945,156</u></u>	<u><u>297,387,564</u></u>

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Five-Year Summary

<u>Adirondack</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	173,373	150,466	54,952	148,399	99,584
Restricted - PP&E		100,000	156,000	—	85,500	481,275
Restricted - Other		323,574	262,821	528,339	514,791	197,720
Endowment		135,087	47,437	—	7,527	33,182
Total	\$	<u>732,034</u>	<u>616,724</u>	<u>583,291</u>	<u>756,217</u>	<u>811,761</u>

<u>Broome</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	815,640	259,373	191,756	731,256	190,248
Restricted - PP&E		—	—	—	—	—
Restricted - Other		630,063	802,333	589,823	533,732	1,515,130
Endowment		2,984,465	264,717	734,052	118,503	419,066
Total	\$	<u>4,430,168</u>	<u>1,326,423</u>	<u>1,515,631</u>	<u>1,383,491</u>	<u>2,124,444</u>

<u>Cayuga County</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	87,515	90,492	32,149	58,244	33,764
Restricted - PP&E		—	—	—	—	—
Restricted - Other		265,693	199,936	425,539	177,465	200,774
Endowment		—	—	—	—	—
Total	\$	<u>353,208</u>	<u>290,428</u>	<u>457,688</u>	<u>235,709</u>	<u>234,538</u>

<u>Clinton</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	46,615	71,572	39,612	71,530	62,097
Restricted - PP&E		—	—	—	79,330	—
Restricted - Other		134,433	63,117	109,678	360,580	226,928
Endowment		—	—	10,537	—	—
Total	\$	<u>181,048</u>	<u>134,689</u>	<u>159,827</u>	<u>511,440</u>	<u>289,025</u>

<u>Columbia-Greene</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	159,902	245,064	430,502	290,000	23,724
Restricted - PP&E		—	—	142,000	75,000	75,000
Restricted - Other		1,028,941	409,184	215,575	287,036	489,867
Endowment		—	—	—	—	—
Total	\$	<u>1,188,843</u>	<u>654,248</u>	<u>788,077</u>	<u>652,036</u>	<u>588,591</u>

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Summary of Gifts by Campus

Community Colleges

Five-Year Summary

<u>Corning</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	125,854	101,236	96,682	99,687	107,489
Restricted - PP&E		—	—	—	52,483	68,226
Restricted - Other		250,979	93,691	245,644	192,590	134,803
Endowment		132,090	50,087	665,067	125,696	388,286
Total	\$	<u>508,923</u>	<u>245,014</u>	<u>1,007,393</u>	<u>470,456</u>	<u>698,804</u>
<u>Dutchess</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	307,393	978,092	339,555	399,170	532,156
Restricted - PP&E		215,000	900	—	—	—
Restricted - Other		221,646	348,769	566,888	307,754	307,575
Endowment		251,511	—	141,051	145,210	218,255
Total	\$	<u>995,550</u>	<u>1,327,761</u>	<u>1,047,494</u>	<u>852,134</u>	<u>1,057,986</u>
<u>Erie</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	61,041	181,988	63,234	297,909	303,072
Restricted - PP&E		279,735	—	226,583	—	105,000
Restricted - Other		382,051	84,339	683,778	595,751	302,081
Endowment		190,808	282,725	35,189	88,270	111,682
Total	\$	<u>913,635</u>	<u>549,052</u>	<u>1,008,784</u>	<u>981,930</u>	<u>821,835</u>
<u>Fashion Institute of Technology</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	1,675,072	1,012,414	659,976	1,608,107	1,687,317
Restricted - PP&E		—	—	—	30,000	150,000
Restricted - Other		7,482,187	1,095,629	6,998,511	2,798,156	2,090,402
Endowment		—	—	—	—	—
Total	\$	<u>9,157,259</u>	<u>2,108,043</u>	<u>7,658,487</u>	<u>4,436,263</u>	<u>3,927,719</u>
<u>Finger Lakes</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	300,168	584,264	175,815	36,737	69,414
Restricted - PP&E		141,010	331,429	336,566	28,995	50,640
Restricted - Other		933,264	568,321	543,584	658,333	486,800
Endowment		113,157	11,757	29,180	—	46,080
Total	\$	<u>1,487,599</u>	<u>1,495,771</u>	<u>1,085,145</u>	<u>724,065</u>	<u>652,934</u>

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Five-Year Summary

<u>Fulton Montgomery</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	93,155	87,958	136,879	133,053	157,710
Restricted - PP&E		—	—	—	—	—
Restricted - Other		201,984	96,430	129,427	630,184	520,224
Endowment		—	—	—	—	—
Total	\$	<u>295,139</u>	<u>184,388</u>	<u>266,306</u>	<u>763,237</u>	<u>677,934</u>

<u>Genesee</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	163,815	173,233	71,931	210,930	274,689
Restricted - PP&E		24,000	9,979	16,797	341,479	626,913
Restricted - Other		64,541	367,537	1,027,691	452,534	56,567
Endowment		—	237,620	69,783	130,638	117,983
Total	\$	<u>252,356</u>	<u>788,369</u>	<u>1,186,202</u>	<u>1,135,581</u>	<u>1,076,152</u>

<u>Herkimer County</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	46,517	24,185	42,126	71,229	85,826
Restricted - PP&E		—	—	96,000	—	5,000
Restricted - Other		92,313	116,947	173,423	70,499	56,912
Endowment		4,143	15,679	13,919	22,444	54,582
Total	\$	<u>142,973</u>	<u>156,811</u>	<u>325,468</u>	<u>164,172</u>	<u>202,320</u>

<u>Hudson Valley</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	173,031	157,996	105,681	161,909	131,965
Restricted - PP&E		30,585	508	507	508	23,507
Restricted - Other		1,050,868	498,867	449,874	397,587	1,281,524
Endowment		130,636	57,568	111,673	135,916	57,537
Total	\$	<u>1,385,120</u>	<u>714,939</u>	<u>667,735</u>	<u>695,920</u>	<u>1,494,533</u>

<u>Jamestown</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	43,582	51,475	30,903	43,084	31,051
Restricted - PP&E		—	260,000	275,000	426,000	269,333
Restricted - Other		2,761,558	1,123,655	366,833	251,389	237,644
Endowment		84,177	76,681	52,860	175,041	133,463
Total	\$	<u>2,889,317</u>	<u>1,511,811</u>	<u>725,596</u>	<u>895,514</u>	<u>671,491</u>

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Five-Year Summary

<u>Jefferson</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	132,016	138,059	101,131	143,443	193,348
Restricted - PP&E		2,536	1,000	—	—	—
Restricted - Other		98,612	138,264	216,341	252,432	289,075
Endowment		—	—	—	5,615	25,290
Total	\$	<u><u>233,164</u></u>	<u><u>277,323</u></u>	<u><u>317,472</u></u>	<u><u>401,490</u></u>	<u><u>507,713</u></u>
<u>Mohawk Valley</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	199,333	137,091	235,528	177,127	204,131
Restricted - PP&E		—	52,951	221,841	132,540	140,000
Restricted - Other		692,828	3,242,307	411,925	217,348	120,882
Endowment		—	—	—	—	—
Total	\$	<u><u>892,161</u></u>	<u><u>3,432,349</u></u>	<u><u>869,294</u></u>	<u><u>527,015</u></u>	<u><u>465,013</u></u>
<u>Monroe</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	1,317,030	1,101,382	890,665	1,462,762	926,604
Restricted - PP&E		70,000	70,000	114,667	248,667	181,992
Restricted - Other		5,618,986	2,403,198	2,729,209	2,188,161	4,982,462
Endowment		1,358,697	1,425,449	1,725,481	245,576	262,668
Total	\$	<u><u>8,364,713</u></u>	<u><u>5,000,029</u></u>	<u><u>5,460,022</u></u>	<u><u>4,145,166</u></u>	<u><u>6,353,726</u></u>
<u>Nassau</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	66,009	864,063	30,028	187,316	120,512
Restricted - PP&E		—	—	—	—	—
Restricted - Other		1,444,991	452,153	763,279	818,791	813,318
Endowment		—	—	—	—	—
Total	\$	<u><u>1,511,000</u></u>	<u><u>1,316,216</u></u>	<u><u>793,307</u></u>	<u><u>1,006,107</u></u>	<u><u>933,830</u></u>
<u>Niagara County</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	659,581	510,766	567,481	179,469	314,428
Restricted - PP&E		—	124,508	144,559	137,449	220,467
Restricted - Other		266,194	213,098	290,762	—	105,881
Endowment		—	—	—	118,587	—
Total	\$	<u><u>925,775</u></u>	<u><u>848,372</u></u>	<u><u>1,002,802</u></u>	<u><u>435,505</u></u>	<u><u>640,776</u></u>

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<u>North Country</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	21,800	20,879	2,352	22,926	37,826
Restricted - PP&E		—	—	—	—	—
Restricted - Other		51,730	49,160	112,442	40,887	50,000
Endowment		—	3,600	—	—	—
Total	\$	<u>73,530</u>	<u>73,639</u>	<u>114,794</u>	<u>63,813</u>	<u>87,826</u>
<u>Onondaga</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	139,603	154,606	110,323	147,489	132,546
Restricted - PP&E		—	—	—	—	—
Restricted - Other		565,740	473,003	486,951	984,411	591,730
Endowment		1,056,195	149,880	26,167	175,787	357,148
Total	\$	<u>1,761,538</u>	<u>777,489</u>	<u>623,441</u>	<u>1,307,687</u>	<u>1,081,424</u>
<u>Orange County</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	134,761	84,286	89,218	67,347	217,236
Restricted - PP&E		250,000	261,067	518,800	500,000	500,000
Restricted - Other		413,951	325,662	740,612	733,648	1,021,222
Endowment		—	—	—	—	—
Total	\$	<u>798,712</u>	<u>671,015</u>	<u>1,348,630</u>	<u>1,300,995</u>	<u>1,738,458</u>
<u>Rockland</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	74,055	51,804	90,710	68,671	112,492
Restricted - PP&E		14,034	13,332	9,842	12,500	414,220
Restricted - Other		260,782	218,321	287,402	339,622	359,365
Endowment		—	—	—	—	—
Total	\$	<u>348,871</u>	<u>283,457</u>	<u>387,954</u>	<u>420,793</u>	<u>886,077</u>
<u>Schenectady County</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	131,147	83,955	139,678	215,518	174,346
Restricted - PP&E		77,378	35,889	242,172	73,950	250,000
Restricted - Other		401,836	288,935	302,004	207,955	590,544
Endowment		146,374	1,114,367	837,778	430,665	—
Total	\$	<u>756,735</u>	<u>1,523,146</u>	<u>1,521,632</u>	<u>928,088</u>	<u>1,014,890</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Community Colleges

Five-Year Summary

<u>Suffolk County</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	138,530	99,169	218,905	101,324	390,261
Restricted - PP&E		102,800	410,561	233,000	400,000	730,141
Restricted - Other		2,975,296	891,723	463,308	893,249	250,348
Endowment		—	—	—	—	—
Total	\$	<u>3,216,626</u>	<u>1,401,453</u>	<u>915,213</u>	<u>1,394,573</u>	<u>1,370,750</u>
<u>Sullivan County</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	17,350	—	34,968	—	27,161
Restricted - PP&E		—	—	—	—	—
Restricted - Other		—	—	—	—	15,000
Endowment		—	—	—	—	—
Total	\$	<u>17,350</u>	<u>—</u>	<u>34,968</u>	<u>—</u>	<u>42,161</u>
<u>Tompkins Cortland</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	36,833	75,123	38,531	21,251	19,107
Restricted - PP&E		95,000	—	—	—	—
Restricted - Other		1,098,738	3,562,529	408,547	1,735,741	1,103,633
Endowment		—	—	6,130	20,140	142,922
Total	\$	<u>1,230,571</u>	<u>3,637,652</u>	<u>453,208</u>	<u>1,777,132</u>	<u>1,265,662</u>
<u>Ulster County</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	281,807	245,336	530,658	156,116	139,183
Restricted - PP&E		1,000	1,000	1,000	151,200	81,000
Restricted - Other		1,228,462	983,122	2,008,212	1,158,881	347,478
Endowment		332,066	16,000	90,000	—	39,000
Total	\$	<u>1,843,335</u>	<u>1,245,458</u>	<u>2,629,870</u>	<u>1,466,197</u>	<u>606,661</u>
<u>Westchester</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	931,959	707,726	678,900	873,181	758,535
Restricted - PP&E		—	—	—	—	—
Restricted - Other		3,306,439	5,320,445	3,761,514	3,729,435	4,307,781
Endowment		438,843	1,079,467	526,126	1,015,970	574,006
Total	\$	<u>4,677,241</u>	<u>7,107,638</u>	<u>4,966,540</u>	<u>5,618,586</u>	<u>5,640,322</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Community Colleges

Five-Year Summary

<u>Total Community Colleges</u>		2021-22	2020-21	2019-20	2018-19	2017-18
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	8,554,487	8,444,053	6,230,829	8,185,184	7,557,822
Restricted - PP&E		1,403,078	1,729,124	2,579,334	2,775,601	4,372,714
Restricted - Other		34,248,680	24,693,496	26,037,115	21,528,942	23,053,670
Endowment		7,358,249	4,833,034	5,074,993	2,961,585	2,981,150
Total	\$	<u>51,564,494</u>	<u>39,699,707</u>	<u>39,922,271</u>	<u>35,451,312</u>	<u>37,965,356</u>

FUNDRAISING SURVEY REPORT

Total Gifts vs. Investment Assets Held

State-Operated Campuses

For the 2021-22 Fiscal Year

State-Operated Campuses	<u>Total Gifts</u>	<u>Total Investments*</u>	<u>Gifts as a % of Investments</u>
Doctoral Degree Institutions			
Albany	\$ 13,114,302	144,936,205	9.05%
Binghamton	33,060,144	452,006,999	7.31%
University at Buffalo	61,807,618	1,165,169,399	5.30%
Stony Brook	75,918,139	497,348,532	15.26%
Alfred Ceramics	521,737	26,762,964	1.95%
Cornell Statutory	103,667,466	1,408,633,013	7.36%
Forestry	4,793,030	44,839,816	10.69%
Downstate	2,925,205	133,939,497	2.18%
Polytechnic	3,394,350	10,741,192	31.60%
Upstate	18,411,845	241,724,917	7.62%
Optometry	907,912	10,731,561	8.46%
Total	<u>318,521,748</u>	<u>4,136,834,095</u>	<u>7.70%</u>
Comprehensive Colleges			
Brockport	3,718,649	27,260,837	13.64%
Buffalo State	8,911,503	89,551,295	9.95%
Cortland	3,909,148	56,033,661	6.98%
Empire	691,301	34,703,110	1.99%
Fredonia	1,912,976	54,775,971	3.49%
Geneseo	4,188,618	41,518,966	10.09%
New Paltz	2,474,356	34,000,722	7.28%
Old Westbury	458,958	1,901,339	24.14%
Oneonta	4,695,613	59,976,411	7.83%
Oswego	7,091,808	56,835,827	12.48%
Plattsburgh	2,405,445	28,963,207	8.31%
Potsdam	3,031,627	50,139,165	6.05%
Purchase	2,634,434	90,899,189	2.90%
Total	<u>46,124,436</u>	<u>626,559,700</u>	<u>7.36%</u>
Technology Colleges			
Alfred	2,595,038	7,414,962	35.00%
Canton	2,043,176	17,721,389	11.53%
Cobleskill	1,522,633	10,190,504	14.94%
Delhi	1,450,251	11,502,381	12.61%
Farmingdale	2,907,945	837,005	347.42%
Maritime	2,758,566	8,746,311	31.54%
Morrisville	2,998,733	4,939,196	60.71%
Total	<u>16,276,342</u>	<u>61,351,748</u>	<u>26.53%</u>
Other	8,856,475	318,244	2,782.92%
Total	<u>\$ 389,779,001</u>	<u>4,825,063,787</u>	<u>8.08%</u>

*Total Investments represent Investment Assets held by the Foundation.

FUNDRAISING SURVEY REPORT
Fundraising Survey Information and Glossary of Terms
For the 2021-22 Fiscal Year

Gifts included in this Survey:

The amounts reported in the Survey include only the cash, property, and gifts in-kind received as private charitable support during the institution's fiscal year. It does not include unfilled pledges and testamentary commitments in the gift totals.

Included as voluntary support (all gift and grant income):

- Gifts and grants to the institution, both for current operations and for capital purposes, regardless of form (cash, products, property, securities, life insurance contracts, etc.)
- Gifts and grants to affiliated foundations and organizations created to raise funds for the institution
- Securities, real estate, equipment, property or other noncash gifts, valued at fair market value by an independent appraiser
- Deferred gifts
- Cash value of life insurance contracts
- Insurance premiums paid by donors

Not included as voluntary support:

The following types of funds are not counted in the amounts reported in this report:

- Advertising revenue
- Alumni membership fees/dues
- Contract revenues, including sponsored research funds
- Contributed services, unless cash payments are returned as contributions
- Contributions from cities or regional governments, even though those entities may be incorporated
- Discounts on purchases
- Earned income, including transfer payments from medical or analogous practice plans
- Gifts from affiliated foundations and organizations to the institution (because they are counted when received by the foundation or organization, not when they are passed to the institution itself)
- Investment earnings on gifts, even if accrued during the fundraising reporting year, and even if required under the terms specified by the donor (the only exception permitted being interest accumulations counted in guaranteed investment instruments that mature within the reporting year, such as zero-coupon bonds)
- Government funds, whether local, state (including state matching grants), federal, or foreign
- Pledges (although the Financial Accounting Standards Board requires certain institutions to report unconditional pledges in their financial statements, these should not be included in annual gift totals of fundraising results)
- Revenue from special education programs
- Student financial aid when the gift is in support of a specific student identified by name
- Surplus income transfers from ticket-based operations, except for any amount equal to that permitted as a charitable deduction by the IRS
- Testamentary commitments (bequest intentions)
- Tuition payments
- Value of deferred giving contracts terminated due to the death of the income beneficiary during the year

FUNDRAISING SURVEY REPORT
Fundraising Survey Information and Glossary of Terms
For the 2021-22 Fiscal Year

Outright Gifts for Current Operations - Includes only outright gifts given specifically for current operations.

Unrestricted - Includes outright gifts, including realized bequests (estate settlements), given by donors without any restriction, regardless of any subsequent designation by the institution to be used for current operations, to function as endowment, to construct facilities, or for other purposes. In cases where the donor expresses a preference for the gift's use but leaves the decision to the institution, the gift is reported as unrestricted.

Restricted - Includes outright gifts for current operations that the donor has restricted for use in a particular purpose (i.e., scholarships, research, institutional support, athletics, etc.).

Outright Gifts for Capital Purposes - Includes only outright gifts for such purposes as property, buildings, equipment, endowment funds, and student loan funds.

Property, Buildings and Equipment - Includes outright gifts of both real and personal property for the use by the institution; gifts made for the purpose of purchasing buildings, other facilities, equipment, and land for use of the institution; gifts restricted for construction or major renovation of buildings and other facilities; and gifts made for retirement of indebtedness.

Endowment Funds - Endowment funds are those that donors specify are to be retained and invested for income-producing purposes.

- **Endowment-Unrestricted** - Includes outright gifts restricted by the donor for endowment, but for which the donor has made no restriction regarding the use of the income produced by the endowment, regardless of any subsequent allocation the institution may make.
- **Endowment-Restricted** - Includes those outright gifts added to the endowment funds of the institution by donor direction, from which the income is limited by the donor for specific purposes or programs.

Loan Funds - Includes outright gifts restricted by donors to be available for loans to students, faculty, and staff.

Deferred Gifts - Includes only deferred gifts established or added to in the reporting period. Such gifts include charitable gift annuities, charitable remainder trusts (including those administered outside the institution), gifts to pooled income funds, and remainder interests in property. Deferred gifts are reported at present value.

FUNDRAISING SURVEY REPORT

Institutional Grouping List

For the 2021-22 Fiscal Year

Doctoral Degree Institutions:

University at Albany
Binghamton University
University at Buffalo
University at Stony Brook
College of Ceramics at Alfred
Statutory Colleges at Cornell
College of Environmental Science and
Forestry
SUNY Downstate Medical Center
SUNY Polytechnic Institute
Upstate Medical University
College of Optometry

Comprehensive Colleges:

College at Brockport
College at Buffalo
College at Cortland
Empire State College
College at Fredonia
College at Geneseo
College at New Paltz
College at Old Westbury
College at Oneonta
College at Oswego
College at Plattsburgh
College at Potsdam
College at Purchase

Technology Colleges:

College of Technology at Alfred
College of Technology at Canton
College of Agriculture and Technology at
Cobleskill
College of Technology at Delhi
College of Technology at Farmingdale
Maritime College
College of Agriculture and Technology at
Morrisville

Community Colleges:

Adirondack
Broome
Cayuga County
Clinton
Columbia-Greene
Corning
Dutchess
Erie
Fashion Institute of Technology
Finger Lakes
Fulton-Montgomery
Genesee
Herkimer County
Hudson Valley
Jamestown
Jefferson
Mohawk Valley
Monroe
Nassau
Niagara County
North Country
Onondaga
Orange County
Rockland
Schenectady County
Suffolk County
Sullivan County
Tompkins Cortland
Ulster County
Westchester