



THE STATE UNIVERSITY
OF NEW YORK



FUNDRAISING SURVEY REPORT

FISCAL YEAR 2020-21

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FUNDRAISING SURVEY REPORT

For the 2020-21 Fiscal Year

Introduction

The State University of New York has compiled the Fundraising Survey Report using *Voluntary Support of Education Reporting Standards* for reporting annual fundraising results. Information contained in this report may be used as an effective mechanism to monitor progress in achieving SUNY campaign and individual campus goals, to facilitate comparisons among peers within and outside the State University, and to share fundraising “best practices”. To ensure these comparisons are meaningful and accurate, the State-operated campuses and community colleges are asked to follow the applicable reporting standards when completing the Council for Aid of Education VSE survey form used to compile the information in this report.

A brief overview and description of the contents of the *Fundraising Survey Report* for the 2020-21 fiscal year follows:

Executive Summary (pages 3-6) - Presents a summary of University-wide fundraising information with comparisons to the previous year and five-year trend information for all colleges and universities.

Summary of Gifts Received (pages 7-9) - Reflects the compiled results of the survey completed by the colleges and universities with a comparison to the previous year’s totals. The schedule provides detail of the types of restrictions placed on gifts, the total outright gifts and deferred gifts.

Summary of Gifts by Type (pages 10-11) - Displays the total gifts by colleges and universities by type of gift. The classification types are:

- Unrestricted - gifts given without any restriction.
- Restricted for property, plant and equipment (PP&E) - gifts of real and personal property or gifts that the donor has restricted to use for purchasing, constructing, renovating, or retiring debt of buildings, equipment, land or facilities.
- Restricted other - gifts that the donor has restricted to use for a particular purpose (i.e., scholarships, research, institutional support, athletics, etc.)
- Endowment - gifts that donors specify are to be retained and invested for income-producing purposes. The income on these gifts can be unrestricted or restricted.

Summary of Gifts by Source (pages 12-13) - Displays the total gifts by colleges and universities by the source of gift (i.e., individuals or corporations/foundations).

Comparison of Gifts by Campus to the Previous Year (pages 14-19) - Reflects a comparison (increase or decrease and percentage change) of gifts received by campus in the current year versus the previous year in total, from individuals, and from corporations/foundations.

FUNDRAISING SURVEY REPORT

For the 2020-21 Fiscal Year

Introduction, cont.

Five-Year Fundraising Summary by Campus (pages 20-34) - Provides a summary of gifts by type for each campus and combined total for the past five years (i.e., 2016-17 through 2020-21).

Total Gifts vs. Total Investment Assets Held (page 35) - Provides a comparison of total gifts to total Foundation Investment assets held, by campus.

Fundraising Survey Information and Glossary of Terms (pages 36-37) - Provides a brief description of what constitutes a gift as well as definitions of terms used in this report.

Institutional Grouping List (page 38) - Listing of the State University campuses by common classification.

FUNDRAISING SURVEY REPORT

For the 2020-21 Fiscal Year

Executive Summary

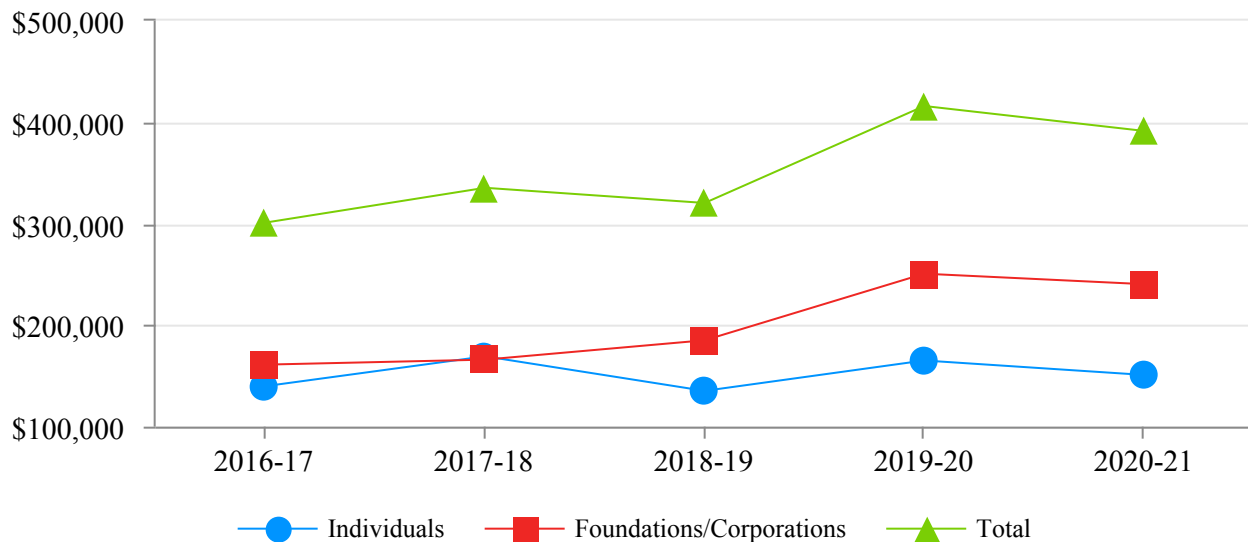
The amounts reported in this survey include cash, property and gifts-in-kind received as private, charitable support during the fiscal year. Based on the survey completed by the colleges and universities for the 2020-21 fiscal year, total gifts received were \$391.4 million, a decrease of \$24.5 million compared to the previous year. This result is driven by a \$24.3 million decrease reported by the State-operated campuses and a decrease of \$223 thousand reported by the community colleges.

Gifts received from individuals (including alumni, parents, and others) constitute 38.6 percent of all gift giving, while corporation and foundation giving represent 61.4 percent of the total. Overall, gifts received from individuals in 2020-21 totaled \$151.0 million, a decrease of \$14.2 million compared to 2019-20. Corporate and foundation gift giving decreased from \$250.7 million in 2019-20 to \$240.4 million in 2020-21.

Source of Gifts:	2020-21	2019-20 (in thousands)	\$ Change
Individuals	\$ 150,980	165,210	(14,230)
Foundations/Corporations	240,418	250,715	(10,297)
Total	\$ 391,398	415,925	(24,527)

Corporate and foundation gifts received in 2020-21 were \$39.7 million higher compared to the five-year average. Gifts from individuals received in 2020-21 were \$1.2 million lower than the average giving over the last five years. The five-year fundraising trend for the State University by individuals and corporations and foundations is reflected in the chart below:

**Five-year Fundraising Trend
Gifts by Source
(in thousands)**



Gifts by Source:	2016-17	2017-18	2018-19	2019-20	2020-21
Individuals	139,934	169,307	135,280	165,210	150,980
Foundations/Corporations	161,127	166,046	185,117	250,715	240,418
Total	301,061	335,353	320,396	415,925	391,397

FUNDRAISING SURVEY REPORT

For the 2020-21 Fiscal Year

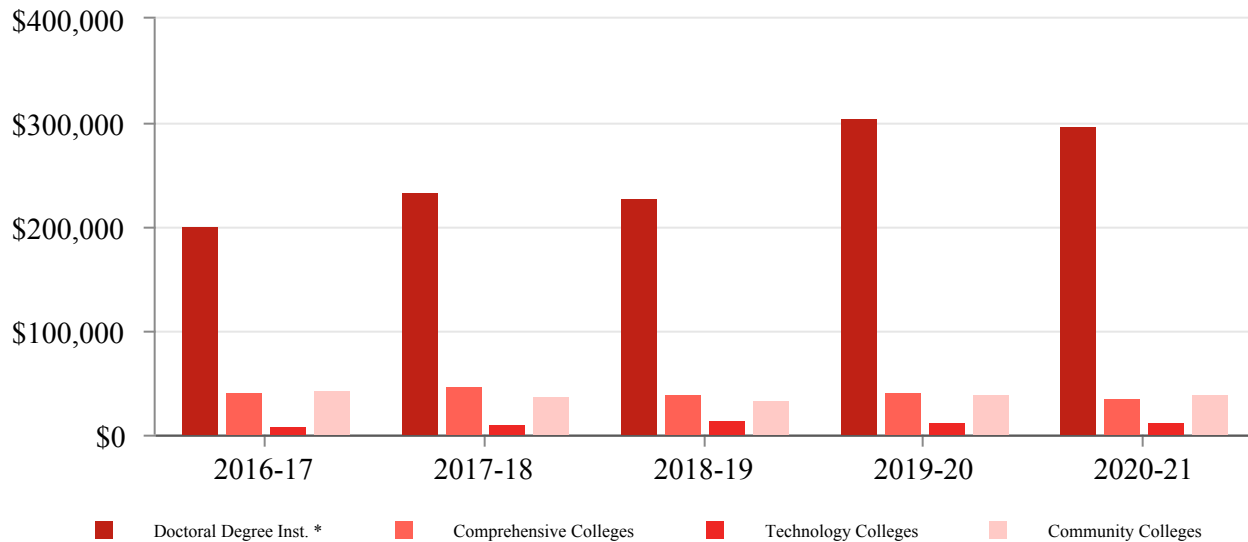
Executive Summary, cont.

Doctoral degree institutions gifts decreased \$7.6 million, or 2.5 percent, comprehensive colleges decreased by \$7.3 million, or 17.0 percent, and technology colleges gifts decreased \$145 thousand, or 1.1 percent compared to the prior year. Community colleges decreased \$223 thousand, or 0.6 percent, compared to the prior year. A comparison of gifts received by institutional grouping is shown below:

Total Gifts by Institutional Group:	2020-21	2019-20 (in thousands)	\$ Change
Doctoral Degree Institutions	\$ 297,765	305,317	(7,552)
Comprehensive Colleges	35,670	43,000	(7,330)
Technology Colleges	13,066	13,211	(145)
Other	5,196	14,474	(9,278)
Community Colleges	39,700	39,922	(223)
Total	\$ 391,397	415,925	(24,528)

The five-year fundraising trend by institutional grouping is shown in the graph below. Gifts received in 2020-21 by doctoral degree institutions were \$43.9 million higher than the five-year average for that group. Gifts reported in 2020-21 decreased \$427 thousand and \$6.2 million for technology colleges and comprehensive colleges, respectively, while community colleges increased \$344 thousand compared to their five-year averages.

Five-year Fundraising Trend
Institutional Group
(in thousands)



Institutional Group:	2016-17	2017-18	2018-19	2019-20	2020-21
Doctoral Degree Inst. *	201,846	235,262	229,170	305,317	297,765
Comprehensive Colleges	42,762	48,078	39,962	43,000	35,670
Technology Colleges	9,502	12,196	15,221	13,211	13,066
Community Colleges	43,744	37,965	35,451	39,922	39,700

* Includes Other

FUNDRAISING SURVEY REPORT

For the 2020-21 Fiscal Year

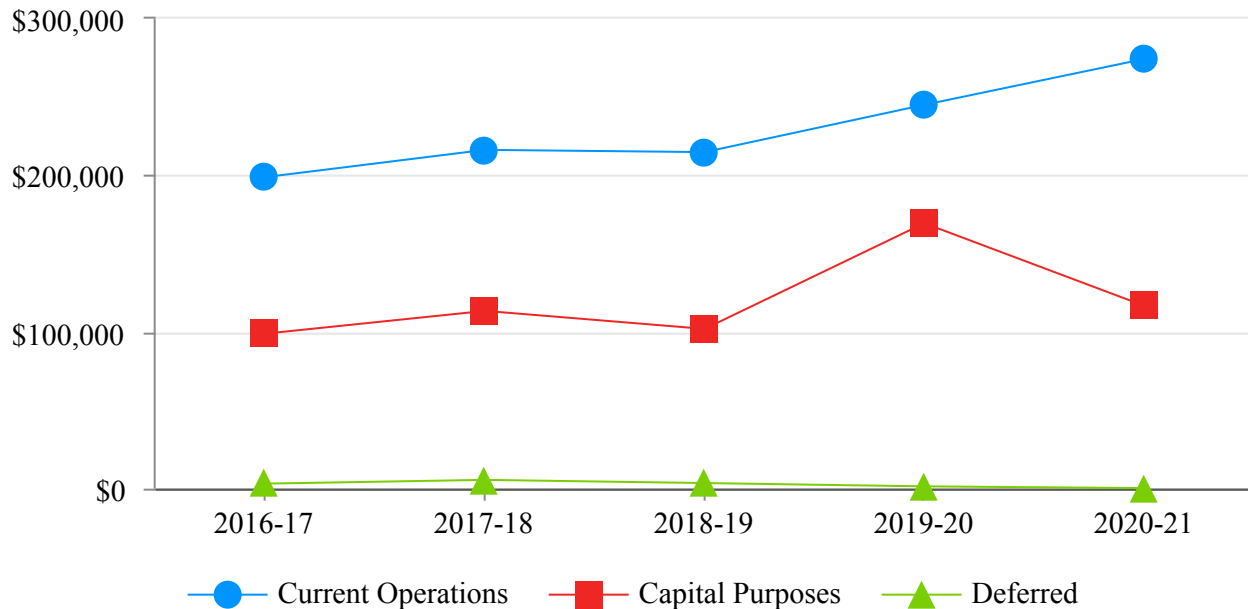
Executive Summary, cont.

Outright gifts for current operations were \$274.2 million, outright gifts for capital purposes, including endowed gifts, totaled \$116.8 million, and deferred gifts were \$364 thousand. A summary of gifts compared to the previous fiscal year are shown below:

Summary of Gifts:	2020-21	2019-20 (in thousands)	\$ Change
Current Operations	\$ 274,216	245,002	29,214
Capital Purposes	116,817	169,450	(52,633)
Deferred Gifts	364	1,473	(1,109)
Total	\$ 391,397	415,925	(24,528)

The five-year trend of gifts received by the State University is shown in the chart below. Outright gifts received in 2020-21 for current operations increased \$29.2 million, or 11.9 percent, compared to the prior year and were \$44.4 million higher when compared to the five-year average. Capital gifts decreased \$52.6 million in 2020-21 compared to the prior year, and were \$3.3 million lower compared to the five-year average. Deferred gifts in 2020-21 decreased \$1.1 million or 74.7 percent compared to the prior year and decreased by \$2.5 million compared to the five-year average.

**Five-year Fundraising Trend
Summary of Gifts Received
(in thousands)**



Summary of Gifts Received:	2016-17	2017-18	2018-19	2019-20	2020-21
Current Operations	198,880	216,259	214,837	245,002	274,216
Capital Purposes	98,966	113,479	101,984	169,450	116,817
Deferred	3,215	5,615	3,575	1,473	364

FUNDRAISING SURVEY REPORT

For the 2020-21 Fiscal Year

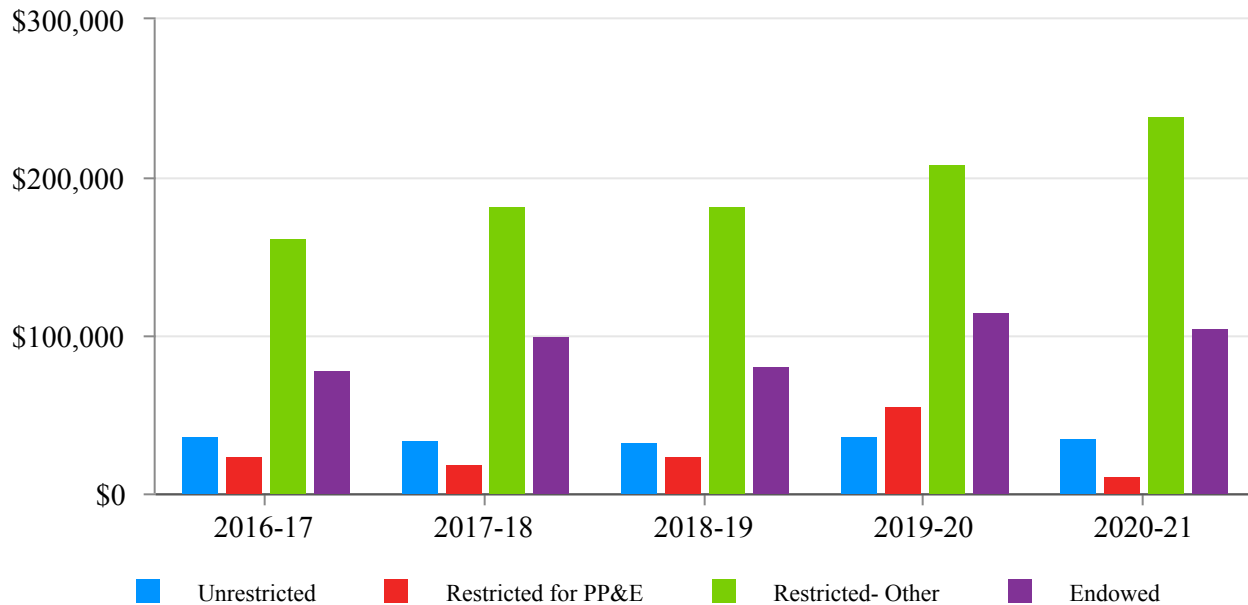
Executive Summary, cont.

A summary of gifts by type compared to the previous fiscal year are shown in the table below. For 2020-21, 64.1 percent of the gifts received have restrictions on their use, 26.9 percent are endowed gifts - i.e., income producing gifts to be held in perpetuity, and approximately 9.0 percent are unrestricted. Compared to the previous fiscal year, unrestricted gifts, gifts restricted for PP&E, and endowed gifts decreased, while gifts restricted for other purposes increased as shown below:

Types of Gifts	2020-21	2019-20 (in thousands)	\$ Change
Unrestricted	\$ 35,157	36,635	(1,478)
Restricted for PP&E	11,897	55,733	(43,836)
Restricted- Other	239,110	208,502	30,608
Endowed	105,234	115,056	(9,822)
Total	\$ 391,398	415,926	(24,528)

A summary of the five-year trend by gift type is shown in the graph below. Gifts restricted for other purposes, totaling \$239.1 million, were \$44.1 million higher than the five-year average. Endowed gifts and unrestricted gifts were \$9.3 million and \$236 thousand higher than the five-year average, respectively. Gifts restricted for PP&E were \$15.1 million lower compared to the five-year average.

Five-year Fundraising Trend
Gifts by Type
(in thousands)



Gifts by Type:	2016-17	2017-18	2018-19	2019-20	2020-21
Unrestricted	36,249	33,945	32,618	36,635	35,157
Restricted for PP&E	24,089	18,652	24,390	55,733	11,897
Restricted- Other	162,658	182,717	182,292	208,502	239,110
Endowed	78,065	100,039	81,096	115,056	105,234

FUNDRAISING SURVEY REPORT
Summary of Gifts Received
State-Operated Campuses and Statutory Colleges
For the 2020-21 Fiscal Year

Summary of Gifts Received:

	<u>Individuals</u>	<u>Foundation/ Corporations</u>	<u>2020-21 Total</u>	<u>2019-20 Total</u>
Outright Gifts:				
For Current Operations:				
Unrestricted	\$ 17,338,846	9,374,110	26,712,956	30,403,701
Restricted	<u>55,043,197</u>	<u>159,330,224</u>	<u>214,373,421</u>	<u>182,362,837</u>
Total Current Operations	<u>72,382,043</u>	<u>168,704,334</u>	<u>241,086,377</u>	<u>212,766,538</u>
For Capital Purposes:				
Property, plant & equip	3,553,974	6,613,268	10,167,242	53,153,534
Endowed Unrestricted	1,332,299	163,497	1,495,796	4,606,592
Endowed Restricted	52,056,007	46,574,250	98,630,257	104,158,087
Loan Funds	<u>1,090</u>	<u>—</u>	<u>1,090</u>	<u>470</u>
Total for Capital Purposes	<u>56,943,370</u>	<u>53,351,015</u>	<u>110,294,385</u>	<u>161,918,683</u>
Total All Outright Gifts	<u>129,325,413</u>	<u>222,055,349</u>	<u>351,380,762</u>	<u>374,685,221</u>
Deferred Giving:				
Present Value of Deferred Gifts:				
Endowed Unrestricted	4,981	—	4,981	190,470
Endowed Restricted	270,006	—	270,006	1,025,464
Other Purposes	<u>41,908</u>	<u>—</u>	<u>41,908</u>	<u>101,390</u>
Total Deferred Gifts	<u>316,895</u>	<u>—</u>	<u>316,895</u>	<u>1,317,324</u>
Grand Total By Source	<u>\$ 129,642,308</u>	<u>222,055,349</u>	<u>351,697,657</u>	<u>376,002,545</u>
Total Unrestricted	<u>17,338,846</u>	<u>9,374,110</u>	<u>26,712,956</u>	<u>30,403,701</u>
Total Restricted - PP&E	<u>3,553,974</u>	<u>6,613,268</u>	<u>10,167,242</u>	<u>53,153,534</u>
Total Restricted - Other	<u>55,086,195</u>	<u>159,330,224</u>	<u>214,416,419</u>	<u>182,464,697</u>
Total Endowed	<u>53,663,293</u>	<u>46,737,747</u>	<u>100,401,040</u>	<u>109,980,613</u>
Grand Total By Type	<u>\$ 129,642,308</u>	<u>222,055,349</u>	<u>351,697,657</u>	<u>376,002,545</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts Received

Community Colleges

For the 2020-21 Fiscal Year

Summary of Gifts Received:

	<u>Individuals</u>	<u>Foundations/ Corporations</u>	<u>2020-21 Total</u>	<u>2019-20 Total</u>
Outright Gifts:				
For Current Operations:				
Unrestricted	\$ 4,499,726	3,944,327	8,444,053	6,230,829
Restricted	<u>12,669,291</u>	<u>12,016,134</u>	<u>24,685,425</u>	<u>26,004,308</u>
Total Current Operations	<u>17,169,017</u>	<u>15,960,461</u>	<u>33,129,478</u>	<u>32,235,137</u>
For Capital Purposes:				
Property, plant & equip	126,096	1,603,028	1,729,124	2,579,334
Endowed Unrestricted	—	1,133	1,133	1,247
Endowed Restricted	3,989,238	795,226	4,784,464	4,917,692
Loan Funds	<u>5,712</u>	<u>2,359</u>	<u>8,071</u>	<u>32,807</u>
Total for Capital Purposes	<u>4,121,046</u>	<u>2,401,746</u>	<u>6,522,792</u>	<u>7,531,080</u>
Total All Outright Gifts	<u>21,290,063</u>	<u>18,362,207</u>	<u>39,652,270</u>	<u>39,766,217</u>
Deferred Giving:				
Present Value of Deferred Gifts:				
Endowed Unrestricted	—	—	—	156,054
Endowed Restricted	47,437	—	47,437	—
Other Purposes	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Total Deferred Gifts	<u>47,437</u>	<u>—</u>	<u>47,437</u>	<u>156,054</u>
Grand Total By Source	<u>\$ 21,337,500</u>	<u>18,362,207</u>	<u>39,699,707</u>	<u>39,922,271</u>
Total Unrestricted	<u>4,499,726</u>	<u>3,944,327</u>	<u>8,444,053</u>	<u>6,230,829</u>
Total Restricted - PP&E	<u>126,096</u>	<u>1,603,028</u>	<u>1,729,124</u>	<u>2,579,334</u>
Total Restricted - Other	<u>12,675,003</u>	<u>12,018,493</u>	<u>24,693,496</u>	<u>26,037,115</u>
Total Endowed	<u>4,036,675</u>	<u>796,359</u>	<u>4,833,034</u>	<u>5,074,993</u>
Grand Total By Type	<u>\$ 21,337,500</u>	<u>18,362,207</u>	<u>39,699,707</u>	<u>39,922,271</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts Received

Total - All Campuses

For the 2020-21 Fiscal Year

Summary of Gifts Received:

	<u>Individuals</u>	<u>Foundations/ Corporations</u>	<u>2020-21 Total</u>	<u>2019-20 Total</u>
Outright Gifts:				
For Current Operations:				
Unrestricted	\$ 21,838,572	13,318,437	35,157,009	36,634,530
Restricted	<u>67,712,488</u>	<u>171,346,358</u>	<u>239,058,846</u>	<u>208,367,145</u>
Total Current Operations	<u>89,551,060</u>	<u>184,664,795</u>	<u>274,215,855</u>	<u>245,001,675</u>
For Capital Purposes:				
Property, plant & equip	3,680,070	8,216,296	11,896,366	55,732,868
Endowed Unrestricted	1,332,299	164,630	1,496,929	4,607,839
Endowed Restricted	56,045,245	47,369,476	103,414,721	109,075,779
Loan Funds	<u>6,802</u>	<u>2,359</u>	<u>9,161</u>	<u>33,277</u>
Total for Capital Purposes	<u>61,064,416</u>	<u>55,752,761</u>	<u>116,817,177</u>	<u>169,449,763</u>
Total All Outright Gifts	<u>150,615,476</u>	<u>240,417,556</u>	<u>391,033,032</u>	<u>414,451,438</u>
Deferred Giving:				
Present Value of Deferred Gifts:				
Endowed Unrestricted	4,981	—	4,981	346,524
Endowed Restricted	317,443	—	317,443	1,025,464
Other Purposes	<u>41,908</u>	<u>—</u>	<u>41,908</u>	<u>101,390</u>
Total Deferred Gifts	<u>364,332</u>	<u>—</u>	<u>364,332</u>	<u>1,473,378</u>
Grand Total By Source	<u>\$ 150,979,808</u>	<u>240,417,556</u>	<u>391,397,364</u>	<u>415,924,816</u>
Total Unrestricted	<u>21,838,572</u>	<u>13,318,437</u>	<u>35,157,009</u>	<u>36,634,530</u>
Total Restricted - PP&E	<u>3,680,070</u>	<u>8,216,296</u>	<u>11,896,366</u>	<u>55,732,868</u>
Total Restricted - Other	<u>67,761,198</u>	<u>171,348,717</u>	<u>239,109,915</u>	<u>208,501,812</u>
Total Endowed	<u>57,699,968</u>	<u>47,534,106</u>	<u>105,234,074</u>	<u>115,055,606</u>
Grand Total By Type	<u>\$ 150,979,808</u>	<u>240,417,556</u>	<u>391,397,364</u>	<u>415,924,816</u>

FUNDRAISING SURVEY REPORT
Summary of Gifts by Type
State-Operated Campuses and Statutory Colleges
For the 2020-21 Fiscal Year

<u>Campus</u>	<u>Unrestricted</u>	<u>Restricted</u>		<u>Endowment</u>	<u>Total</u>
		<u>for Property</u>	<u>Plant & Equip.</u>		
Doctoral Degree Institutions					
Albany	\$ 2,884,146	5,001	7,848,044	4,633,744	15,370,935
Binghamton	731,275	1,370,634	6,103,131	4,429,050	12,634,090
University at Buffalo	94,272	6,924,245	34,465,834	24,129,075	65,613,426
Stony Brook	303,319	1,093,564	83,961,221	18,094,454	103,452,558
Alfred Ceramics	455,791	—	140,107	277,006	872,904
Cornell Statutory	13,134,955	50,000	35,430,154	26,544,128	75,159,237
Forestry	749,612	—	2,780,600	1,568,713	5,098,925
Downstate	146,018	—	1,474,127	—	1,620,145
Polytechnic	119,539	—	756,969	—	876,508
Upstate	551,535	—	12,615,490	2,946,256	16,113,281
Optometry	200,171	12,425	583,286	157,164	953,046
Total	<u>19,370,633</u>	<u>9,455,869</u>	<u>186,158,963</u>	<u>82,779,590</u>	<u>297,765,055</u>
Comprehensive Colleges					
Brockport	514,855	—	2,168,229	927,483	3,610,567
Buffalo College	965,877	54,696	1,893,016	2,264,920	5,178,509
Cortland	384,931	58,866	1,194,078	1,240,475	2,878,350
Empire State	172,669	—	390,693	155,093	718,455
Fredonia	125,932	—	888,516	979,350	1,993,798
Geneseo	565,299	—	767,405	1,001,269	2,333,973
New Paltz	406,334	290,080	955,029	750,252	2,401,695
Old Westbury	1,260	—	332,939	—	334,199
Oneonta	463,277	—	2,017,467	1,912,863	4,393,607
Oswego	422,690	14,086	1,956,451	1,890,956	4,284,183
Plattsburgh	474,868	290,501	705,130	948,552	2,419,051
Potsdam	184,959	—	663,479	2,243,404	3,091,842
Purchase	142,442	—	1,291,594	597,537	2,031,573
Total	<u>4,825,393</u>	<u>708,229</u>	<u>15,224,026</u>	<u>14,912,154</u>	<u>35,669,802</u>
Technology Colleges					
Alfred State	346,469	3,014	1,663,241	248,755	2,261,479
Canton	371,612	—	382,035	254,283	1,007,930
Cobleskill	305,482	—	381,851	522,826	1,210,159
Delhi	164,399	130	1,106,942	315,536	1,587,007
Farmingdale	325,385	—	846,477	581,749	1,753,611
Maritime	772,962	—	1,023,213	435,635	2,231,810
Morrisville	163,634	—	2,500,224	350,512	3,014,370
Total	<u>2,449,943</u>	<u>3,144</u>	<u>7,903,983</u>	<u>2,709,296</u>	<u>13,066,366</u>
Other *	66,987	—	5,129,447	—	5,196,434
Total	<u>\$ 26,712,956</u>	<u>10,167,242</u>	<u>214,416,419</u>	<u>100,401,040</u>	<u>351,697,657</u>

* Includes Research Foundation, System Administration and Impact Foundation.

FUNDRAISING SURVEY REPORT

Summary of Gifts by Type

Community Colleges

For the 2020-21 Fiscal Year

<u>Campus</u>		<u>Unrestricted</u>	<u>Restricted</u>		<u>Endowment</u>	<u>Total</u>
			<u>for Property</u>	<u>Restricted</u>		
			<u>Plant & Equip.</u>	<u>Other</u>		
Adirondack	\$	150,466	156,000	262,821	47,437	616,724
Broome		259,373	—	802,333	264,717	1,326,423
Cayuga County		90,492	—	199,936	—	290,428
Clinton		71,572	—	63,117	—	134,689
Columbia-Greene		245,064	—	409,184	—	654,248
Corning		101,236	—	93,691	50,087	245,014
Dutchess		978,092	900	348,769	—	1,327,761
Erie		181,988	—	84,339	282,725	549,052
Fashion Institute of Technology		1,012,414	—	1,095,629	—	2,108,043
Finger Lakes		584,264	331,429	568,321	11,757	1,495,771
Fulton Montgomery		87,958	—	96,430	—	184,388
Genesee		173,233	9,979	367,537	237,620	788,369
Herkimer County		24,185	—	116,947	15,679	156,811
Hudson Valley		157,996	508	498,867	57,568	714,939
Jamestown		51,475	260,000	1,123,655	76,681	1,511,811
Jefferson		138,059	1,000	138,264	—	277,323
Mohawk Valley		137,091	52,951	3,242,307	—	3,432,349
Monroe		1,101,382	70,000	2,403,198	1,425,449	5,000,029
Nassau		864,063	—	452,153	—	1,316,216
Niagara County		510,766	124,508	213,098	—	848,372
North Country		20,879	—	49,160	3,600	73,639
Onondaga		154,606	—	473,003	149,880	777,489
Orange County		84,286	261,067	325,662	—	671,015
Rockland		51,804	13,332	218,321	—	283,457
Schenectady County		83,955	35,889	288,935	1,114,367	1,523,146
Suffolk County		99,169	410,561	891,723	—	1,401,453
Sullivan County		—	—	—	—	—
Tompkins Cortland		75,123	—	3,562,529	—	3,637,652
Ulster County		245,336	1,000	983,122	16,000	1,245,458
Westchester		707,726	—	5,320,445	1,079,467	7,107,638
Total	\$	<u>8,444,053</u>	<u>1,729,124</u>	<u>24,693,496</u>	<u>4,833,034</u>	<u>39,699,707</u>

FUNDRAISING SURVEY REPORT
Summary of Gifts by Source
State-Operated Campuses and Statutory Colleges
For the 2020-21 Fiscal Year

<u>Campus</u>	<u>Individuals</u>	<u>Foundations/ Coporations</u>	<u>Total</u>
Doctoral Degree Institutions			
Albany	\$ 6,539,657	8,831,278	15,370,935
Binghamton	6,847,290	5,786,800	12,634,090
University at Buffalo	17,477,894	48,135,532	65,613,426
Stony Brook	21,396,215	82,056,343	103,452,558
Alfred Ceramics	768,904	104,000	872,904
Cornell Statutory	30,368,796	44,790,441	75,159,237
Forestry	2,243,181	2,855,744	5,098,925
Downstate	703,780	916,365	1,620,145
Polytechnic	227,732	648,776	876,508
Upstate	7,919,857	8,193,424	16,113,281
Optometry	411,998	541,048	953,046
Total	<u>94,905,304</u>	<u>202,859,751</u>	<u>297,765,055</u>
Comprehensive Colleges			
Brockport	1,992,900	1,617,667	3,610,567
Buffalo College	3,339,487	1,839,022	5,178,509
Cortland	2,026,800	851,550	2,878,350
Empire State	349,694	368,761	718,455
Fredonia	1,517,497	476,301	1,993,798
Geneseo	1,672,200	661,773	2,333,973
New Paltz	1,608,019	793,676	2,401,695
Old Westbury	106,175	228,024	334,199
Oneonta	3,011,115	1,382,492	4,393,607
Oswego	3,010,343	1,273,840	4,284,183
Plattsburgh	1,359,597	1,059,454	2,419,051
Potsdam	2,474,116	617,726	3,091,842
Purchase	403,916	1,627,657	2,031,573
Total	<u>22,871,859</u>	<u>12,797,943</u>	<u>35,669,802</u>
Technology Colleges			
Alfred State	875,390	1,386,089	2,261,479
Canton	666,471	341,459	1,007,930
Cobleskill	394,145	816,014	1,210,159
Delhi	629,248	957,759	1,587,007
Farmingdale	959,022	794,589	1,753,611
Maritime	1,325,156	906,654	2,231,810
Morrisville	2,076,835	937,535	3,014,370
Total	<u>6,926,267</u>	<u>6,140,099</u>	<u>13,066,366</u>
Other	4,938,878	257,556	5,196,434
Total	<u>\$ 129,642,308</u>	<u>222,055,349</u>	<u>351,697,657</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts by Source

Community Colleges

For the 2020-21 Fiscal Year

<u>Campus</u>	<u>Individuals</u>	<u>Foundations</u> <u>Corporations</u>	<u>Total</u>
Adirondack	\$ 303,055	313,669	616,724
Broome	600,899	725,524	1,326,423
Cayuga County	155,936	134,492	290,428
Clinton	49,636	85,053	134,689
Columbia-Greene	214,369	439,879	654,248
Corning	176,294	68,720	245,014
Dutchess	753,712	574,049	1,327,761
Erie	464,713	84,339	549,052
Fashion Institute of Technology	438,475	1,669,568	2,108,043
Finger Lakes	640,973	854,798	1,495,771
Fulton Montgomery	136,193	48,195	184,388
Genesee	181,878	606,491	788,369
Herkimer County	96,836	59,975	156,811
Hudson Valley	271,465	443,474	714,939
Jamestown	528,741	983,070	1,511,811
Jefferson	241,115	36,208	277,323
Mohawk Valley	3,168,551	263,798	3,432,349
Monroe	2,269,644	2,730,385	5,000,029
Nassau	725,552	590,664	1,316,216
Niagara County	261,913	586,459	848,372
North Country	46,339	27,300	73,639
Onondaga	225,341	552,148	777,489
Orange County	209,760	461,255	671,015
Rockland	68,739	214,718	283,457
Schenectady County	1,318,097	205,049	1,523,146
Suffolk County	325,243	1,076,210	1,401,453
Sullivan County	—	—	—
Tompkins Cortland	2,973,233	664,419	3,637,652
Ulster County	354,699	890,759	1,245,458
Westchester	4,136,099	2,971,539	7,107,638
Total	\$ 21,337,500	18,362,207	39,699,707

FUNDRAISING SURVEY REPORT
Comparison of Total Gifts By Campus
State-Operated Campuses and Statutory Colleges
For the 2020-21 Fiscal Year

Campus	Total 2020-21	Total 2019-20	Increase/ (Decrease)	Percentage Change
Doctoral Degree Institutions				
Albany	\$ 15,370,935	14,468,393	902,542	6.24 %
Binghamton	12,634,090	54,975,408	(42,341,318)	(77.02)%
University at Buffalo	65,613,426	56,503,069	9,110,357	16.12 %
Stony Brook	103,452,558	67,901,985	35,550,573	52.36 %
Alfred Ceramics	872,904	1,578,902	(705,998)	(44.71)%
Cornell Statutory	75,159,237	84,993,991	(9,834,754)	(11.57)%
Forestry	5,098,925	3,404,165	1,694,760	49.78 %
Downstate	1,620,145	5,437,808	(3,817,663)	(70.21)%
Polytechnic	876,508	523,792	352,716	67.34 %
Upstate	16,113,281	13,485,883	2,627,398	19.48 %
Optometry	953,046	2,043,947	(1,090,901)	(53.37)%
Total	297,765,055	305,317,343	(7,552,288)	(2.47)%
Comprehensive Colleges				
Brockport	3,610,567	2,997,472	613,095	20.45 %
Buffalo College	5,178,509	4,979,242	199,267	4.00 %
Cortland	2,878,350	5,195,447	(2,317,097)	(44.60)%
Empire State	718,455	1,324,633	(606,178)	(45.76)%
Fredonia	1,993,798	5,075,117	(3,081,319)	(60.71)%
Geneseo	2,333,973	2,948,992	(615,019)	(20.86)%
New Paltz	2,401,695	2,444,564	(42,869)	(1.75)%
Old Westbury	334,199	209,065	125,134	59.85 %
Oneonta	4,393,607	4,422,403	(28,796)	(0.65)%
Oswego	4,284,183	4,722,659	(438,476)	(9.28)%
Plattsburgh	2,419,051	3,132,932	(713,881)	(22.79)%
Potsdam	3,091,842	3,107,191	(15,349)	(0.49)%
Purchase	2,031,573	2,440,371	(408,798)	(16.75)%
Total	35,669,802	43,000,088	(7,330,286)	(17.05)%
Technology Colleges				
Alfred State	2,261,479	2,027,040	234,439	11.57 %
Canton	1,007,930	921,681	86,249	9.36 %
Cobleskill	1,210,159	1,778,115	(567,956)	(31.94)%
Delhi	1,587,007	2,966,330	(1,379,323)	(46.50)%
Farmingdale	1,753,611	812,040	941,571	115.95 %
Maritime	2,231,810	2,747,321	(515,511)	(18.76)%
Morrisville	3,014,370	1,958,549	1,055,821	53.91 %
Total	13,066,366	13,211,076	(144,710)	(1.10)%
Other	5,196,434	14,474,038	(9,277,604)	(64.10)%
Total	\$ 351,697,657	376,002,545	(24,304,888)	(6.46)%

FUNDRAISING SURVEY REPORT
Comparison of Total Gifts By Individuals
State-Operated Campuses and Statutory Colleges
For the 2020-21 Fiscal Year

Campus	Total 2020-21	Total 2019-20	Increase/ (Decrease)	Percentage Change
Doctoral Degree Institutions				
Albany	\$ 6,539,657	6,536,295	3,362	0.05 %
Binghamton	6,847,290	5,715,584	1,131,706	19.80 %
University at Buffalo	17,477,894	14,781,416	2,696,478	18.24 %
Stony Brook	21,396,215	22,338,049	(941,834)	(4.22)%
Alfred Ceramics	768,904	1,561,802	(792,898)	(50.77)%
Cornell Statutory	30,368,796	39,280,231	(8,911,435)	(22.69)%
Forestry	2,243,181	1,372,090	871,091	63.49 %
Downstate	703,780	3,230,650	(2,526,870)	(78.22)%
Polytechnic	227,732	173,293	54,439	31.41 %
Upstate	7,919,857	5,232,103	2,687,754	51.37 %
Optometry	411,998	1,286,746	(874,748)	(67.98)%
Total	94,905,304	101,508,259	(6,602,955)	(6.50)%
Comprehensive Colleges				
Brockport	1,992,900	1,374,600	618,300	44.98 %
Buffalo College	3,339,487	2,883,678	455,809	15.81 %
Cortland	2,026,800	3,835,036	(1,808,236)	(47.15)%
Empire State	349,694	428,483	(78,789)	(18.39)%
Fredonia	1,517,497	1,154,841	362,656	31.40 %
Geneseo	1,672,200	1,692,242	(20,042)	(1.18)%
New Paltz	1,608,019	1,644,010	(35,991)	(2.19)%
Old Westbury	106,175	112,667	(6,492)	(5.76)%
Oneonta	3,011,115	2,949,602	61,513	2.09 %
Oswego	3,010,343	3,437,042	(426,699)	(12.41)%
Plattsburgh	1,359,597	2,039,095	(679,498)	(33.32)%
Potsdam	2,474,116	1,811,318	662,798	36.59 %
Purchase	403,916	861,963	(458,047)	(53.14)%
Total	22,871,859	24,224,577	(1,352,718)	(5.58)%
Technology Colleges				
Alfred State	875,390	678,368	197,022	29.04 %
Canton	666,471	646,051	20,420	3.16 %
Cobleskill	394,145	674,839	(280,694)	(41.59)%
Delhi	629,248	364,514	264,734	72.63 %
Farmingdale	959,022	175,955	783,067	445.04 %
Maritime	1,325,156	2,020,033	(694,877)	(34.40)%
Morrisville	2,076,835	1,724,900	351,935	20.40 %
Total	6,926,267	6,284,660	641,607	10.21 %
Other	4,938,878	14,370,097	(9,431,219)	(65.63)%
Total	\$ 129,642,308	146,387,593	(16,745,285)	(11.44)%

FUNDRAISING SURVEY REPORT
Comparison of Total Gifts By Foundations/Corporations
State-Operated Campuses and Statutory Colleges
For the 2020-21 Fiscal Year

Campus	Total 2020-21	Total 2019-20	Increase/ (Decrease)	Percentage Change
Doctoral Degree Institutions				
Albany	\$ 8,831,278	7,932,098	899,180	11.34 %
Binghamton	5,786,800	49,259,824	(43,473,024)	(88.25)%
University at Buffalo	48,135,532	41,721,653	6,413,879	15.37 %
Stony Brook	82,056,343	45,563,936	36,492,407	80.09 %
Alfred Ceramics	104,000	17,100	86,900	508.19 %
Cornell Statutory	44,790,441	45,713,760	(923,319)	(2.02)%
Forestry	2,855,744	2,032,075	823,669	40.53 %
Downstate	916,365	2,207,158	(1,290,793)	(58.48)%
Polytechnic	648,776	350,499	298,277	85.10 %
Upstate	8,193,424	8,253,780	(60,356)	(0.73)%
Optometry	541,048	757,201	(216,153)	(28.55)%
Total	202,859,751	203,809,084	(949,333)	(0.47)%
Comprehensive Colleges				
Brockport	1,617,667	1,622,872	(5,205)	(0.32)%
Buffalo College	1,839,022	2,095,564	(256,542)	(12.24)%
Cortland	851,550	1,360,411	(508,861)	(37.40)%
Empire State	368,761	896,150	(527,389)	(58.85)%
Fredonia	476,301	3,920,276	(3,443,975)	(87.85)%
Geneseo	661,773	1,256,750	(594,977)	(47.34)%
New Paltz	793,676	800,554	(6,878)	(0.86)%
Old Westbury	228,024	96,398	131,626	136.54 %
Oneonta	1,382,492	1,472,801	(90,309)	(6.13)%
Oswego	1,273,840	1,285,617	(11,777)	(0.92)%
Plattsburgh	1,059,454	1,093,837	(34,383)	(3.14)%
Potsdam	617,726	1,295,873	(678,147)	(52.33)%
Purchase	1,627,657	1,578,408	49,249	3.12 %
Total	12,797,943	18,775,511	(5,977,568)	(31.84)%
Technology Colleges				
Alfred State	1,386,089	1,348,672	37,417	2.77 %
Canton	341,459	275,630	65,829	23.88 %
Cobleskill	816,014	1,103,276	(287,262)	(26.04)%
Delhi	957,759	2,601,816	(1,644,057)	(63.19)%
Farmingdale	794,589	636,085	158,504	24.92 %
Maritime	906,654	727,288	179,366	24.66 %
Morrisville	937,535	233,649	703,886	301.26 %
Total	6,140,099	6,926,416	(786,317)	(11.35)%
Other	257,556	103,941	153,615	147.79
Total	\$ 222,055,349	229,614,952	(7,559,603)	(3.29)%

FUNDRAISING SURVEY REPORT

Comparison of Total Gifts By Campus

Community Colleges

For the 2020-21 Fiscal Year

Campus	Total 2020-21	Total 2019-20	Increase/ (Decrease)	Percentage Change
Adirondack	\$ 616,724	583,291	33,433	5.73 %
Broome	1,326,423	1,515,631	(189,208)	(12.48)%
Cayuga County	290,428	457,688	(167,260)	(36.54)%
Clinton	134,689	159,827	(25,138)	(15.73)%
Columbia-Greene	654,248	788,077	(133,829)	(16.98)%
Corning	245,014	1,007,393	(762,379)	(75.68)%
Dutchess	1,327,761	1,047,494	280,267	26.76 %
Erie	549,052	1,008,784	(459,732)	(45.57)%
Fashion Institute of Technology	2,108,043	7,658,487	(5,550,444)	(72.47)%
Finger Lakes	1,495,771	1,085,145	410,626	37.84 %
Fulton Montgomery	184,388	266,306	(81,918)	(30.76)%
Genesee	788,369	1,186,202	(397,833)	(33.54)%
Herkimer County	156,811	325,468	(168,657)	(51.82)%
Hudson Valley	714,939	667,735	47,204	7.07 %
Jamestown	1,511,811	725,596	786,215	108.35 %
Jefferson	277,323	317,472	(40,149)	(12.65)%
Mohawk Valley	3,432,349	869,294	2,563,055	294.84 %
Monroe	5,000,029	5,460,022	(459,993)	(8.42)%
Nassau	1,316,216	793,307	522,909	65.92 %
Niagara County	848,372	1,002,802	(154,430)	(15.40)%
North Country	73,639	114,794	(41,155)	(35.85)%
Onondaga	777,489	623,441	154,048	24.71 %
Orange County	671,015	1,348,630	(677,615)	(50.24)%
Rockland	283,457	387,954	(104,497)	(26.94)%
Schenectady County	1,523,146	1,521,632	1,514	0.10 %
Suffolk County	1,401,453	915,213	486,240	53.13 %
Sullivan County	—	34,968	(34,968)	(100.00)%
Tompkins Cortland	3,637,652	453,208	3,184,444	702.65 %
Ulster County	1,245,458	2,629,870	(1,384,412)	(52.64)%
Westchester	7,107,638	4,966,540	2,141,098	43.11 %
Total	\$ <u>39,699,707</u>	<u>39,922,271</u>	<u>(222,564)</u>	<u>(0.56)%</u>

FUNDRAISING SURVEY REPORT
Comparison of Total Gifts By Individuals
Community Colleges
For the 2020-21 Fiscal Year

Campus	Total 2020-21	Total 2019-20	Increase/ (Decrease)	Percentage Change
Adirondack	\$ 303,055	373,372	(70,317)	(18.83)%
Broome	600,899	914,381	(313,482)	(34.28)%
Cayuga County	155,936	260,831	(104,895)	(40.22)%
Clinton	49,636	50,949	(1,313)	(2.58)%
Columbia-Greene	214,369	332,833	(118,464)	(35.59)%
Corning	176,294	719,271	(542,977)	(75.49)%
Dutchess	753,712	471,000	282,712	60.02 %
Erie	464,713	792,293	(327,580)	(41.35)%
Fashion Institute of Technology	438,475	5,180,973	(4,742,498)	(91.54)%
Finger Lakes	640,973	284,163	356,810	125.57 %
Fulton Montgomery	136,193	179,306	(43,113)	(24.04)%
Genesee	181,878	146,748	35,130	23.94 %
Herkimer County	96,836	109,108	(12,272)	(11.25)%
Hudson Valley	271,465	265,723	5,742	2.16 %
Jamestown	528,741	120,103	408,638	340.24 %
Jefferson	241,115	266,972	(25,857)	(9.69)%
Mohawk Valley	3,168,551	194,473	2,974,078	1,529.30 %
Monroe	2,269,644	2,538,140	(268,496)	(10.58)%
Nassau	725,552	344,971	380,581	110.32 %
Niagara County	261,913	161,944	99,969	61.73 %
North Country	46,339	86,710	(40,371)	100.00 %
Onondaga	225,341	260,422	(35,081)	(13.47)%
Orange County	209,760	603,547	(393,787)	(65.25)%
Rockland	68,739	101,950	(33,211)	(32.58)%
Schenectady County	1,318,097	1,011,112	306,985	30.36 %
Suffolk County	325,243	143,989	181,254	125.88 %
Sullivan County	—	—	—	—
Tompkins Cortland	2,973,233	165,189	2,808,044	1,699.90 %
Ulster County	354,699	1,579,479	(1,224,780)	(77.54)%
Westchester	4,136,099	1,162,473	2,973,626	255.80 %
Total	\$ 21,337,500	18,822,425	2,515,075	13.36 %

FUNDRAISING SURVEY REPORT
Comparison of Total Gifts By Foundations/Corporations
Community Colleges
For the 2020-21 Fiscal Year

Campus	Total 2020-21	Total 2019-20	Increase/ (Decrease)	Percentage Change
Adirondack	\$ 313,669	209,919	103,750	49.42 %
Broome	725,524	601,250	124,274	20.67 %
Cayuga County	134,492	196,857	(62,365)	(31.68)%
Clinton	85,053	108,878	(23,825)	(21.88)%
Columbia-Greene	439,879	455,244	(15,365)	(3.38)%
Corning	68,720	288,122	(219,402)	(76.15)%
Dutchess	574,049	576,494	(2,445)	(0.42)%
Erie	84,339	216,491	(132,152)	(61.04)%
Fashion Institute of Technology	1,669,568	2,477,514	(807,946)	(32.61)%
Finger Lakes	854,798	800,982	53,816	6.72 %
Fulton Montgomery	48,195	87,000	(38,805)	(44.60)%
Genesee	606,491	1,039,454	(432,963)	(41.65)%
Herkimer County	59,975	216,360	(156,385)	(72.28)%
Hudson Valley	443,474	402,012	41,462	10.31 %
Jamestown	983,070	605,493	377,577	62.36 %
Jefferson	36,208	50,500	(14,292)	(28.30)%
Mohawk Valley	263,798	674,821	(411,023)	(60.91)%
Monroe	2,730,385	2,921,882	(191,497)	(6.55)%
Nassau	590,664	448,336	142,328	31.75 %
Niagara County	586,459	840,858	(254,399)	(30.25)%
North Country	27,300	28,084	(784)	(2.79)%
Onondaga	552,148	363,019	189,129	52.10 %
Orange County	461,255	745,083	(283,828)	(38.09)%
Rockland	214,718	286,004	(71,286)	(24.92)%
Schenectady County	205,049	510,520	(305,471)	(59.84)%
Suffolk County	1,076,210	771,224	304,986	39.55 %
Sullivan County	—	34,968	(34,968)	(100.00)%
Tompkins Cortland	664,419	288,019	376,400	130.69 %
Ulster County	890,759	1,050,391	(159,632)	(15.20)%
Westchester	2,971,539	3,804,067	(832,528)	(21.89)%
Total	\$ 18,362,207	21,099,846	(2,737,639)	(12.97)%

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Doctoral Degree Institutions

Five-Year Summary

<u>Albany</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 2,884,146	2,459,168	1,216,203	503,550	1,194,280
Restricted - PP&E	5,001	1,026	3,151	40,601	34,501
Restricted - Other	7,848,044	6,205,825	4,874,935	4,613,707	6,687,188
Endowment	4,633,744	5,802,374	3,566,186	4,002,682	3,493,346
Total	\$ 15,370,935	14,468,393	9,660,475	9,160,540	11,409,315

<u>Binghamton</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 731,275	779,596	704,489	720,284	781,116
Restricted - PP&E	1,370,634	45,023,956	3,247,717	1,877,709	5,951,856
Restricted - Other	6,103,131	5,078,987	5,260,998	4,916,567	5,529,946
Endowment	4,429,050	4,092,869	5,996,195	4,760,902	5,645,626
Total	\$ 12,634,090	54,975,408	15,209,399	12,275,462	17,908,544

<u>University at Buffalo</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 94,272	59,549	113,099	—	10,172
Restricted - PP&E	6,924,245	6,552,369	15,286,371	8,070,226	5,184,288
Restricted - Other	34,465,834	40,220,960	34,184,381	26,116,416	21,196,556
Endowment	24,129,075	9,670,191	9,258,382	21,641,866	10,528,272
Total	\$ 65,613,426	56,503,069	58,842,233	55,828,508	36,919,288

<u>Stony Brook</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 303,319	390,507	413,993	481,258	442,585
Restricted - PP&E	1,093,564	296,467	1,464,346	298,828	1,206,910
Restricted - Other	83,961,221	53,829,046	46,587,972	41,784,738	36,190,164
Endowment	18,094,454	13,385,965	20,034,703	9,657,747	15,384,560
Total	\$ 103,452,558	67,901,985	68,501,014	52,222,571	53,224,219

<u>Alfred Ceramics</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 455,791	541,356	533,091	417,297	—
Restricted - PP&E	—	—	—	—	894,143
Restricted - Other	140,107	14,642	17,924	8,646	51,400
Endowment	277,006	1,022,904	1,093,386	187,073	135,217
Total	\$ 872,904	1,578,902	1,644,401	613,016	1,080,760

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Doctoral Degree Institutions

Five-Year Summary

<u>Cornell Statutory</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	13,134,955	12,750,698	12,398,638	11,662,604	13,099,406
Restricted - PP&E		50,000	310,000	250,000	220,000	2,292,267
Restricted - Other		35,430,154	25,834,142	25,983,779	40,921,415	27,315,600
Endowment		26,544,128	46,099,151	18,620,184	26,318,661	20,094,858
Total	\$	<u>75,159,237</u>	<u>84,993,991</u>	<u>57,252,601</u>	<u>79,122,680</u>	<u>62,802,131</u>

<u>Forestry</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	749,612	519,714	508,784	1,762,052	400,505
Restricted - PP&E		—	—	—	—	—
Restricted - Other		2,780,600	2,346,257	1,764,106	1,080,806	1,180,710
Endowment		1,568,713	538,194	577,122	423,353	889,371
Total	\$	<u>5,098,925</u>	<u>3,404,165</u>	<u>2,850,012</u>	<u>3,266,211</u>	<u>2,470,586</u>

<u>Downstate</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	146,018	20,268	40,346	239,370	146,459
Restricted - PP&E		—	—	—	—	—
Restricted - Other		1,474,127	5,094,166	2,684,897	2,547,347	3,581,499
Endowment		—	323,374	—	—	100
Total	\$	<u>1,620,145</u>	<u>5,437,808</u>	<u>2,725,243</u>	<u>2,786,717</u>	<u>3,728,058</u>

<u>Polytechnic</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	119,539	81,123	134,550	160,939	634,788
Restricted - PP&E		—	—	—	—	—
Restricted - Other		756,969	442,669	433,104	180,565	393,230
Endowment		—	—	—	—	—
Total	\$	<u>876,508</u>	<u>523,792</u>	<u>567,654</u>	<u>341,504</u>	<u>1,028,018</u>

<u>Upstate</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	551,535	650,603	582,000	603,203	540,893
Restricted - PP&E		—	—	—	2,750,000	61,596
Restricted - Other		12,615,490	10,507,063	7,081,151	8,275,778	8,243,195
Endowment		2,946,256	2,328,217	2,872,695	6,861,085	1,238,592
Total	\$	<u>16,113,281</u>	<u>13,485,883</u>	<u>10,535,846</u>	<u>18,490,066</u>	<u>10,084,276</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Doctoral Degree Institutions

Five-Year Summary

<u>Optometry</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 200,171	1,141,081	70,439	317,521	245,966
Restricted - PP&E	12,425	20,958	366,616	177,348	22,125
Restricted - Other	583,286	652,305	895,902	589,062	862,608
Endowment	157,164	229,603	48,275	70,946	60,540
Total	\$ <u>953,046</u>	<u>2,043,947</u>	<u>1,381,232</u>	<u>1,154,877</u>	<u>1,191,239</u>

Total Doctoral Degree Institutions

	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 19,370,633	19,393,663	16,715,632	16,868,078	17,496,170
Restricted - PP&E	9,455,869	52,204,776	20,618,201	13,434,712	15,647,686
Restricted - Other	186,158,963	150,226,062	129,769,149	131,035,047	111,232,096
Endowment	82,779,590	83,492,842	62,067,128	73,924,315	57,470,482
Total	\$ <u>297,765,055</u>	<u>305,317,343</u>	<u>229,170,110</u>	<u>235,262,152</u>	<u>201,846,434</u>

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Comprehensive Colleges

Five-Year Summary

<u>Brockport</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 514,855	445,810	496,198	510,589	457,411
Restricted - PP&E	—	—	—	—	—
Restricted - Other	2,168,229	2,166,646	2,140,584	2,256,637	2,874,207
Endowment	927,483	385,016	501,567	1,025,799	781,257
Total	\$ 3,610,567	2,997,472	3,138,349	3,793,025	4,112,875
<u>Buffalo State</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 965,877	609,333	348,515	1,981,504	330,959
Restricted - PP&E	54,696	—	50,130	256,958	509,995
Restricted - Other	1,893,016	4,329,909	2,827,224	871,447	3,305,604
Endowment	2,264,920	40,000	792,054	3,832,325	5,078,095
Total	\$ 5,178,509	4,979,242	4,017,923	6,942,234	9,224,653
<u>Cortland</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 384,931	400,734	328,620	367,758	384,712
Restricted - PP&E	58,866	65,454	60,308	24,410	30,574
Restricted - Other	1,194,078	1,124,059	858,513	1,100,082	772,220
Endowment	1,240,475	3,605,200	1,495,615	1,020,989	1,984,420
Total	\$ 2,878,350	5,195,447	2,743,056	2,513,239	3,171,926
<u>Empire State</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 172,669	170,228	210,100	264,546	261,260
Restricted - PP&E	—	—	—	—	—
Restricted - Other	390,693	859,488	288,373	196,269	235,642
Endowment	155,093	294,917	95,428	171,906	186,524
Total	\$ 718,455	1,324,633	593,901	632,721	683,426
<u>Fredonia</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 125,932	1,094,519	136,584	158,473	147,348
Restricted - PP&E	—	—	—	—	—
Restricted - Other	888,516	1,014,224	1,355,434	1,370,245	995,447
Endowment	979,350	2,966,374	1,076,778	1,689,252	965,933
Total	\$ 1,993,798	5,075,117	2,568,796	3,217,970	2,108,728

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Comprehensive Colleges

Five-Year Summary

<u>Geneseo</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	565,299	551,342	612,880	622,499	585,858
Restricted - PP&E		—	—	—	—	—
Restricted - Other		767,405	1,558,360	918,700	1,569,325	1,387,969
Endowment		1,001,269	839,290	436,584	2,090,927	498,687
Total	\$	<u><u>2,333,973</u></u>	<u><u>2,948,992</u></u>	<u><u>1,968,164</u></u>	<u><u>4,282,751</u></u>	<u><u>2,472,514</u></u>
<u>New Paltz</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	406,334	409,802	426,405	433,979	449,617
Restricted - PP&E		290,080	432,415	502,979	344,971	454,242
Restricted - Other		955,029	917,467	1,343,960	2,702,608	783,571
Endowment		750,252	684,880	1,072,829	2,352,387	749,895
Total	\$	<u><u>2,401,695</u></u>	<u><u>2,444,564</u></u>	<u><u>3,346,173</u></u>	<u><u>5,833,945</u></u>	<u><u>2,437,325</u></u>
<u>Old Westbury</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	1,260	810	193,383	158,142	50,051
Restricted - PP&E		—	—	—	—	—
Restricted - Other		332,939	208,255	316,029	171,993	346,945
Endowment		—	—	—	—	—
Total	\$	<u><u>334,199</u></u>	<u><u>209,065</u></u>	<u><u>509,412</u></u>	<u><u>330,135</u></u>	<u><u>396,996</u></u>
<u>Oneonta</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	463,277	460,300	473,028	451,018	476,570
Restricted - PP&E		—	—	—	—	—
Restricted - Other		2,017,467	1,462,932	1,187,023	1,391,288	1,116,703
Endowment		1,912,863	2,499,171	1,903,530	2,385,146	1,849,722
Total	\$	<u><u>4,393,607</u></u>	<u><u>4,422,403</u></u>	<u><u>3,563,581</u></u>	<u><u>4,227,452</u></u>	<u><u>3,442,995</u></u>
<u>Oswego</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	422,690	556,690	806,965	734,481	715,210
Restricted - PP&E		14,086	1,696	2,706	1,576	5,986
Restricted - Other		1,956,451	2,042,575	1,618,799	1,690,844	1,809,697
Endowment		1,890,956	2,121,698	2,308,828	2,309,861	1,680,066
Total	\$	<u><u>4,284,183</u></u>	<u><u>4,722,659</u></u>	<u><u>4,737,298</u></u>	<u><u>4,736,762</u></u>	<u><u>4,210,959</u></u>

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus

Comprehensive Colleges

Five-Year Summary

<u>Plattsburgh</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 474,868	812,464	616,152	748,718	609,611
Restricted - PP&E	290,501	448,179	141,180	72,593	29,210
Restricted - Other	705,130	1,164,269	1,251,941	1,041,889	2,672,783
Endowment	948,552	708,020	1,914,821	495,785	338,134
Total	\$ 2,419,051	3,132,932	3,924,094	2,358,985	3,649,738
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<u>Potsdam</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 184,959	747,628	781,419	843,670	807,390
Restricted - PP&E	—	—	—	—	—
Restricted - Other	663,479	843,537	759,656	550,543	704,538
Endowment	2,243,404	1,516,026	2,222,866	4,285,590	1,196,150
Total	\$ 3,091,842	3,107,191	3,763,941	5,679,803	2,708,078
<u>Purchase</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 142,442	113,642	155,312	272,535	318,519
Restricted - PP&E	—	—	—	—	550,000
Restricted - Other	1,291,594	2,094,854	4,931,582	3,038,877	3,273,368
Endowment	597,537	231,875	—	217,700	—
Total	\$ 2,031,573	2,440,371	5,086,894	3,529,112	4,141,887
<u>Total Comprehensive Colleges</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 4,825,393	6,373,302	5,585,561	7,547,912	5,594,516
Restricted - PP&E	708,229	947,744	757,303	700,508	1,580,007
Restricted - Other	15,224,026	19,786,575	19,797,818	17,952,047	20,278,694
Endowment	14,912,154	15,892,467	13,820,900	21,877,667	15,308,883
Total	\$ 35,669,802	43,000,088	39,961,582	48,078,134	42,762,100

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus Technology Colleges and Other Five-Year Summary

<u>Alfred State</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 346,469	203,665	187,049	191,260	171,483
Restricted - PP&E	3,014	1,014	2,014	2,664	1,514
Restricted - Other	1,663,241	1,617,597	770,667	595,705	519,377
Endowment	248,755	204,764	173,859	298,873	178,362
Total	\$ 2,261,479	2,027,040	1,133,589	1,088,502	870,736

<u>Canton</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 371,612	362,240	218,891	354,287	211,990
Restricted - PP&E	—	—	236,894	101,328	40,555
Restricted - Other	382,035	330,004	206,772	549,903	249,223
Endowment	254,283	229,437	1,325,532	274,246	166,098
Total	\$ 1,007,930	921,681	1,988,089	1,279,764	667,866

<u>Cobleskill</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 305,482	202,040	216,214	130,420	219,739
Restricted - PP&E	—	—	—	—	—
Restricted - Other	381,851	1,033,628	1,103,352	2,587,901	1,309,969
Endowment	522,826	542,447	335,657	122,846	126,111
Total	\$ 1,210,159	1,778,115	1,655,223	2,841,167	1,655,819

<u>Delhi</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 164,399	2,705,163	565,203	528,952	518,895
Restricted - PP&E	130	—	—	—	—
Restricted - Other	1,106,942	—	2,403,192	1,135,048	852,189
Endowment	315,536	261,167	174,762	211,399	167,825
Total	\$ 1,587,007	2,966,330	3,143,157	1,875,399	1,538,909

<u>Farmingdale</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 325,385	280,226	408,783	449,017	638,654
Restricted - PP&E	—	—	—	—	—
Restricted - Other	846,477	531,064	791,125	459,101	166,167
Endowment	581,749	750	1,119	1,699	2,118
Total	\$ 1,753,611	812,040	1,201,027	909,817	806,939

FUNDRAISING SURVEY REPORT

Summary of Gifts by Campus Technology Colleges and Other Five-Year Summary

<u>Maritime</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	772,962	614,021	397,359	189,645	129,475
Restricted - PP&E		—	—	—	39,497	390,698
Restricted - Other		1,023,213	1,977,977	1,767,227	1,689,007	1,209,156
Endowment		435,635	155,323	—	228,270	500,689
Total	\$	<u><u>2,231,810</u></u>	<u><u>2,747,321</u></u>	<u><u>2,164,586</u></u>	<u><u>2,146,419</u></u>	<u><u>2,230,018</u></u>

<u>Morrisville</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	163,634	117,947	102,077	86,843	88,012
Restricted - PP&E		—	—	—	—	—
Restricted - Other		2,500,224	1,639,186	3,596,838	1,849,361	1,504,667
Endowment		350,512	201,416	236,085	118,689	138,893
Total	\$	<u><u>3,014,370</u></u>	<u><u>1,958,549</u></u>	<u><u>3,935,000</u></u>	<u><u>2,054,893</u></u>	<u><u>1,731,572</u></u>

<u>Total Technology Colleges</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	2,449,943	4,485,302	2,095,576	1,930,424	1,978,248
Restricted - PP&E		3,144	1,014	238,908	143,489	432,767
Restricted - Other		7,903,983	7,129,456	10,639,173	8,866,026	5,810,748
Endowment		2,709,296	1,595,304	2,247,014	1,256,022	1,280,096
Total	\$	<u><u>13,066,366</u></u>	<u><u>13,211,076</u></u>	<u><u>15,220,671</u></u>	<u><u>12,195,961</u></u>	<u><u>9,501,859</u></u>

<u>Other</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	66,987	151,434	36,183	40,904	100
Restricted - PP&E		—	—	—	—	—
Restricted - Other		5,129,447	5,322,604	556,610	1,810,413	3,207,081
Endowment		—	9,000,000	—	—	—
Total	\$	<u><u>5,196,434</u></u>	<u><u>14,474,038</u></u>	<u><u>592,793</u></u>	<u><u>1,851,317</u></u>	<u><u>3,207,181</u></u>

<u>Total All State Ops + Statutory Colleges</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	26,712,956	30,403,701	24,432,952	26,387,318	25,069,034
Restricted - PP&E		10,167,242	53,153,534	21,614,412	14,278,709	17,660,460
Restricted - Other		214,416,419	182,464,697	160,762,750	159,663,533	140,528,619
Endowment		100,401,040	109,980,613	78,135,042	97,058,004	74,059,461
Total	\$	<u><u>351,697,657</u></u>	<u><u>376,002,545</u></u>	<u><u>284,945,156</u></u>	<u><u>297,387,564</u></u>	<u><u>257,317,574</u></u>

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<u>Adirondack</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	150,466	54,952	148,399	99,584	55,431
Restricted - PP&E		156,000	—	85,500	481,275	911,437
Restricted - Other		262,821	528,339	514,791	197,720	100,564
Endowment		47,437	—	7,527	33,182	28,796
Total	\$	<u>616,724</u>	<u>583,291</u>	<u>756,217</u>	<u>811,761</u>	<u>1,096,228</u>

<u>Broome</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	259,373	191,756	731,256	190,248	206,982
Restricted - PP&E		—	—	—	—	—
Restricted - Other		802,333	589,823	533,732	1,515,130	508,533
Endowment		264,717	734,052	118,503	419,066	324,047
Total	\$	<u>1,326,423</u>	<u>1,515,631</u>	<u>1,383,491</u>	<u>2,124,444</u>	<u>1,039,562</u>

<u>Cayuga County</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	90,492	32,149	58,244	33,764	88,865
Restricted - PP&E		—	—	—	—	13,000
Restricted - Other		199,936	425,539	177,465	200,774	99,295
Endowment		—	—	—	—	487,794
Total	\$	<u>290,428</u>	<u>457,688</u>	<u>235,709</u>	<u>234,538</u>	<u>688,954</u>

<u>Clinton</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	71,572	39,612	71,530	62,097	76,985
Restricted - PP&E		—	—	79,330	—	166,470
Restricted - Other		63,117	109,678	360,580	226,928	143,369
Endowment		—	10,537	—	—	—
Total	\$	<u>134,689</u>	<u>159,827</u>	<u>511,440</u>	<u>289,025</u>	<u>386,824</u>

<u>Columbia-Greene</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	245,064	430,502	290,000	23,724	16,115
Restricted - PP&E		—	142,000	75,000	75,000	101,000
Restricted - Other		409,184	215,575	287,036	489,867	527,486
Endowment		—	—	—	—	—
Total	\$	<u>654,248</u>	<u>788,077</u>	<u>652,036</u>	<u>588,591</u>	<u>644,601</u>

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<u>Corning</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	101,236	96,682	99,687	107,489	98,084
Restricted - PP&E		—	—	52,483	68,226	1,197,501
Restricted - Other		93,691	245,644	192,590	134,803	206,677
Endowment		50,087	665,067	125,696	388,286	1,074,309
Total	\$	<u><u>245,014</u></u>	<u><u>1,007,393</u></u>	<u><u>470,456</u></u>	<u><u>698,804</u></u>	<u><u>2,576,571</u></u>
<u>Dutchess</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	978,092	339,555	399,170	532,156	354,144
Restricted - PP&E		900	—	—	—	115,397
Restricted - Other		348,769	566,888	307,754	307,575	171,018
Endowment		—	141,051	145,210	218,255	161,084
Total	\$	<u><u>1,327,761</u></u>	<u><u>1,047,494</u></u>	<u><u>852,134</u></u>	<u><u>1,057,986</u></u>	<u><u>801,643</u></u>
<u>Erie</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	181,988	63,234	297,909	303,072	241,373
Restricted - PP&E		—	226,583	—	105,000	—
Restricted - Other		84,339	683,778	595,751	302,081	577,034
Endowment		282,725	35,189	88,270	111,682	21,976
Total	\$	<u><u>549,052</u></u>	<u><u>1,008,784</u></u>	<u><u>981,930</u></u>	<u><u>821,835</u></u>	<u><u>840,383</u></u>
<u>Fashion Institute of Technology</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	1,012,414	659,976	1,608,107	1,687,317	2,405,754
Restricted - PP&E		—	—	30,000	150,000	106,074
Restricted - Other		1,095,629	6,998,511	2,798,156	2,090,402	2,591,700
Endowment		—	—	—	—	—
Total	\$	<u><u>2,108,043</u></u>	<u><u>7,658,487</u></u>	<u><u>4,436,263</u></u>	<u><u>3,927,719</u></u>	<u><u>5,103,528</u></u>
<u>Finger Lakes</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	584,264	175,815	36,737	69,414	36,218
Restricted - PP&E		331,429	336,566	28,995	50,640	129,714
Restricted - Other		568,321	543,584	658,333	486,800	284,225
Endowment		11,757	29,180	—	46,080	43,835
Total	\$	<u><u>1,495,771</u></u>	<u><u>1,085,145</u></u>	<u><u>724,065</u></u>	<u><u>652,934</u></u>	<u><u>493,992</u></u>

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<u>Fulton Montgomery</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 87,958	136,879	133,053	157,710	2,396,301
Restricted - PP&E	—	—	—	—	—
Restricted - Other	96,430	129,427	630,184	520,224	850,000
Endowment	—	—	—	—	—
Total	\$ 184,388	266,306	763,237	677,934	3,246,301

<u>Genesee</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 173,233	71,931	210,930	274,689	288,478
Restricted - PP&E	9,979	16,797	341,479	626,913	507,541
Restricted - Other	367,537	1,027,691	452,534	56,567	34,229
Endowment	237,620	69,783	130,638	117,983	136,599
Total	\$ 788,369	1,186,202	1,135,581	1,076,152	966,847

<u>Herkimer County</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 24,185	42,126	71,229	85,826	107,820
Restricted - PP&E	—	96,000	—	5,000	—
Restricted - Other	116,947	173,423	70,499	56,912	54,705
Endowment	15,679	13,919	22,444	54,582	73,208
Total	\$ 156,811	325,468	164,172	202,320	235,733

<u>Hudson Valley</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 157,996	105,681	161,909	131,965	125,190
Restricted - PP&E	508	507	508	23,507	26,007
Restricted - Other	498,867	449,874	397,587	1,281,524	930,890
Endowment	57,568	111,673	135,916	57,537	83,046
Total	\$ 714,939	667,735	695,920	1,494,533	1,165,133

<u>Jamestown</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 51,475	30,903	43,084	31,051	18,242
Restricted - PP&E	260,000	275,000	426,000	269,333	522,359
Restricted - Other	1,123,655	366,833	251,389	237,644	324,243
Endowment	76,681	52,860	175,041	133,463	108,812
Total	\$ 1,511,811	725,596	895,514	671,491	973,656

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<u>Jefferson</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 138,059	101,131	143,443	193,348	133,308
Restricted - PP&E	1,000	—	—	—	—
Restricted - Other	138,264	216,341	252,432	289,075	258,825
Endowment	—	—	5,615	25,290	7,192
Total	\$ <u>277,323</u>	<u>317,472</u>	<u>401,490</u>	<u>507,713</u>	<u>399,325</u>
<u>Mohawk Valley</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 137,091	235,528	177,127	204,131	171,949
Restricted - PP&E	52,951	221,841	132,540	140,000	92,308
Restricted - Other	3,242,307	411,925	217,348	120,882	166,885
Endowment	—	—	—	—	37,122
Total	\$ <u>3,432,349</u>	<u>869,294</u>	<u>527,015</u>	<u>465,013</u>	<u>468,264</u>
<u>Monroe</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 1,101,382	890,665	1,462,762	926,604	944,676
Restricted - PP&E	70,000	114,667	248,667	181,992	1,437,848
Restricted - Other	2,403,198	2,729,209	2,188,161	4,982,462	2,183,547
Endowment	1,425,449	1,725,481	245,576	262,668	275,003
Total	\$ <u>5,000,029</u>	<u>5,460,022</u>	<u>4,145,166</u>	<u>6,353,726</u>	<u>4,841,074</u>
<u>Nassau</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 864,063	30,028	187,316	120,512	256,789
Restricted - PP&E	—	—	—	—	—
Restricted - Other	452,153	763,279	818,791	813,318	748,059
Endowment	—	—	—	—	—
Total	\$ <u>1,316,216</u>	<u>793,307</u>	<u>1,006,107</u>	<u>933,830</u>	<u>1,004,848</u>
<u>Niagara County</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 510,766	567,481	179,469	314,428	162,588
Restricted - PP&E	124,508	144,559	137,449	220,467	163,947
Restricted - Other	213,098	290,762	—	105,881	380,328
Endowment	—	—	118,587	—	42,614
Total	\$ <u>848,372</u>	<u>1,002,802</u>	<u>435,505</u>	<u>640,776</u>	<u>749,477</u>

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<u>North Country</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	20,879	2,352	22,926	37,826	25,502
Restricted - PP&E		—	—	—	—	—
Restricted - Other		49,160	112,442	40,887	50,000	25,000
Endowment		3,600	—	—	—	—
Total	\$	<u>73,639</u>	<u>114,794</u>	<u>63,813</u>	<u>87,826</u>	<u>50,502</u>
<u>Onondaga</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	154,606	110,323	147,489	132,546	501,693
Restricted - PP&E		—	—	—	—	—
Restricted - Other		473,003	486,951	984,411	591,730	375,109
Endowment		149,880	26,167	175,787	357,148	183,010
Total	\$	<u>777,489</u>	<u>623,441</u>	<u>1,307,687</u>	<u>1,081,424</u>	<u>1,059,812</u>
<u>Orange County</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	84,286	89,218	67,347	217,236	662,087
Restricted - PP&E		261,067	518,800	500,000	500,000	530,000
Restricted - Other		325,662	740,612	733,648	1,021,222	2,314,295
Endowment		—	—	—	—	—
Total	\$	<u>671,015</u>	<u>1,348,630</u>	<u>1,300,995</u>	<u>1,738,458</u>	<u>3,506,382</u>
<u>Rockland</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	51,804	90,710	68,671	112,492	135,769
Restricted - PP&E		13,332	9,842	12,500	414,220	183,732
Restricted - Other		218,321	287,402	339,622	359,365	271,042
Endowment		—	—	—	—	—
Total	\$	<u>283,457</u>	<u>387,954</u>	<u>420,793</u>	<u>886,077</u>	<u>590,543</u>
<u>Schenectady County</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	83,955	139,678	215,518	174,346	171,783
Restricted - PP&E		35,889	242,172	73,950	250,000	—
Restricted - Other		288,935	302,004	207,955	590,544	289,999
Endowment		1,114,367	837,778	430,665	—	—
Total	\$	<u>1,523,146</u>	<u>1,521,632</u>	<u>928,088</u>	<u>1,014,890</u>	<u>461,782</u>

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<u>Suffolk County</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 99,169	218,905	101,324	390,261	558,909
Restricted - PP&E	410,561	233,000	400,000	730,141	—
Restricted - Other	891,723	463,308	893,249	250,348	544,382
Endowment	—	—	—	—	—
Total	\$ <u>1,401,453</u>	<u>915,213</u>	<u>1,394,573</u>	<u>1,370,750</u>	<u>1,103,291</u>
<u>Sullivan County</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ —	34,968	—	27,161	5,563
Restricted - PP&E	—	—	—	—	—
Restricted - Other	—	—	—	15,000	113,048
Endowment	—	—	—	—	—
Total	\$ <u>—</u>	<u>34,968</u>	<u>—</u>	<u>42,161</u>	<u>118,611</u>
<u>Tompkins Cortland</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 75,123	38,531	21,251	19,107	40,227
Restricted - PP&E	—	—	—	—	199,516
Restricted - Other	3,562,529	408,547	1,735,741	1,103,633	2,913,909
Endowment	—	6,130	20,140	142,922	—
Total	\$ <u>3,637,652</u>	<u>453,208</u>	<u>1,777,132</u>	<u>1,265,662</u>	<u>3,153,652</u>
<u>Ulster County</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 245,336	530,658	156,116	139,183	156,534
Restricted - PP&E	1,000	1,000	151,200	81,000	24,708
Restricted - Other	983,122	2,008,212	1,158,881	347,478	247,500
Endowment	16,000	90,000	—	39,000	407,900
Total	\$ <u>1,245,458</u>	<u>2,629,870</u>	<u>1,466,197</u>	<u>606,661</u>	<u>836,642</u>
<u>Westchester</u>	2020-21	2019-20	2018-19	2017-18	2016-17
	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$ 707,726	678,900	873,181	758,535	736,974
Restricted - PP&E	—	—	—	—	—
Restricted - Other	5,320,445	3,761,514	3,729,435	4,307,781	3,893,933
Endowment	1,079,467	526,126	1,015,970	574,006	508,730
Total	\$ <u>7,107,638</u>	<u>4,966,540</u>	<u>5,618,586</u>	<u>5,640,322</u>	<u>5,139,637</u>

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Community Colleges

Five-Year Summary

<u>Total Community Colleges</u>		2020-21	2019-20	2018-19	2017-18	2016-17
		<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>	<u>Total</u>
Unrestricted	\$	8,444,053	6,230,829	8,185,184	7,557,822	11,180,333
Restricted - PP&E		1,729,124	2,579,334	2,775,601	4,372,714	6,428,559
Restricted - Other		24,693,496	26,037,115	21,528,942	23,053,670	22,129,829
Endowment		4,833,034	5,074,993	2,961,585	2,981,150	4,005,077
Total	\$	<u>39,699,707</u>	<u>39,922,271</u>	<u>35,451,312</u>	<u>37,965,356</u>	<u>43,743,798</u>

FUNDRAISING SURVEY REPORT

Total Gifts vs. Investment Assets Held

State-Operated Campuses

For the 2020-21 Fiscal Year

State-Operated Campuses	<u>Total Gifts</u>	<u>Total Investments*</u>	<u>Gifts as a % of Investments</u>
Doctoral Degree Institutions			
Albany	\$ 15,370,935	147,888,517	10.39%
Binghamton	12,634,090	175,421,415	7.20%
University at Buffalo	65,613,426	1,287,139,702	5.10%
Stony Brook	103,452,558	506,627,702	20.42%
Alfred Ceramics	872,904	30,410,694	2.87%
Cornell Statutory	75,159,237	1,408,633,013	5.34%
Forestry	5,098,925	51,843,919	9.84%
Downstate	1,620,145	110,176,570	1.47%
Polytechnic	876,508	9,062,292	9.67%
Upstate	16,113,281	215,630,666	7.47%
Optometry	953,046	13,276,360	7.18%
Total	<u>297,765,055</u>	<u>3,956,110,850</u>	<u>7.53%</u>
Comprehensive Colleges			
Brockport	3,610,567	28,320,213	12.75%
Buffalo State	5,178,509	89,384,824	5.79%
Cortland	2,878,350	63,040,493	4.57%
Empire	718,455	40,904,338	1.76%
Fredonia	1,993,798	48,147,204	4.14%
Geneseo	2,333,973	44,647,268	5.23%
New Paltz	2,401,695	39,404,088	6.10%
Old Westbury	334,199	2,110,628	15.83%
Oneonta	4,393,607	71,011,352	6.19%
Oswego	4,284,183	58,765,343	7.29%
Plattsburgh	2,419,051	32,467,464	7.45%
Potsdam	3,091,842	56,833,781	5.44%
Purchase	2,031,573	103,600,692	1.96%
Total	<u>35,669,802</u>	<u>678,637,688</u>	<u>5.26%</u>
Technology Colleges			
Alfred	2,261,479	7,223,493	31.31%
Canton	1,007,930	19,643,750	5.13%
Cobleskill	1,210,159	12,329,495	9.82%
Delhi	1,587,007	13,260,952	11.97%
Farmingdale	1,753,611	9,097,238	19.28%
Maritime	2,231,810	9,726,667	22.95%
Morrisville	3,014,370	5,228,037	57.66%
Total	<u>13,066,366</u>	<u>76,509,632</u>	<u>17.08%</u>
Other	5,196,434	1,468,179	353.94%
Total	<u>\$ 351,697,657</u>	<u>4,712,726,349</u>	<u>7.46%</u>

*Total Investments represent Investment Assets held by the Foundation.

FUNDRAISING SURVEY REPORT
Fundraising Survey Information and Glossary of Terms
For the 2020-21 Fiscal Year

Gifts included in this Survey:

The amounts reported in the Survey include only the cash, property, and gifts in-kind received as private charitable support during the institution's fiscal year. It does not include unfilled pledges and testamentary commitments in the gift totals.

Included as voluntary support (all gift and grant income):

- Gifts and grants to the institution, both for current operations and for capital purposes, regardless of form (cash, products, property, securities, life insurance contracts, etc.)
- Gifts and grants to affiliated foundations and organizations created to raise funds for the institution
- Securities, real estate, equipment, property or other noncash gifts, valued at fair market value by an independent appraiser
- Deferred gifts
- Cash value of life insurance contracts
- Insurance premiums paid by donors

Not included as voluntary support:

The following types of funds are not counted in the amounts reported in this report:

- Advertising revenue
- Alumni membership fees/dues
- Contract revenues, including sponsored research funds
- Contributed services, unless cash payments are returned as contributions
- Contributions from cities or regional governments, even though those entities may be incorporated
- Discounts on purchases
- Earned income, including transfer payments from medical or analogous practice plans
- Gifts from affiliated foundations and organizations to the institution (because they are counted when received by the foundation or organization, not when they are passed to the institution itself)
- Investment earnings on gifts, even if accrued during the fundraising reporting year, and even if required under the terms specified by the donor (the only exception permitted being interest accumulations counted in guaranteed investment instruments that mature within the reporting year, such as zero-coupon bonds)
- Government funds, whether local, state (including state matching grants), federal, or foreign
- Pledges (although the Financial Accounting Standards Board requires certain institutions to report unconditional pledges in their financial statements, these should not be included in annual gift totals of fundraising results)
- Revenue from special education programs
- Student financial aid when the gift is in support of a specific student identified by name
- Surplus income transfers from ticket-based operations, except for any amount equal to that permitted as a charitable deduction by the IRS
- Testamentary commitments (bequest intentions)
- Tuition payments
- Value of deferred giving contracts terminated due to the death of the income beneficiary during the year

FUNDRAISING SURVEY REPORT
Fundraising Survey Information and Glossary of Terms
For the 2020-21 Fiscal Year

Outright Gifts for Current Operations - Includes only outright gifts given specifically for current operations.

Unrestricted - Includes outright gifts, including realized bequests (estate settlements), given by donors without any restriction, regardless of any subsequent designation by the institution to be used for current operations, to function as endowment, to construct facilities, or for other purposes. In cases where the donor expresses a preference for the gift's use but leaves the decision to the institution, the gift is reported as unrestricted.

Restricted - Includes outright gifts for current operations that the donor has restricted for use in a particular purpose (i.e., scholarships, research, institutional support, athletics, etc.).

Outright Gifts for Capital Purposes - Includes only outright gifts for such purposes as property, buildings, equipment, endowment funds, and student loan funds.

Property, Buildings and Equipment - Includes outright gifts of both real and personal property for the use by the institution; gifts made for the purpose of purchasing buildings, other facilities, equipment, and land for use of the institution; gifts restricted for construction or major renovation of buildings and other facilities; and gifts made for retirement of indebtedness.

Endowment Funds - Endowment funds are those that donors specify are to be retained and invested for income-producing purposes.

- **Endowment-Unrestricted** - Includes outright gifts restricted by the donor for endowment, but for which the donor has made no restriction regarding the use of the income produced by the endowment, regardless of any subsequent allocation the institution may make.
- **Endowment-Restricted** - Includes those outright gifts added to the endowment funds of the institution by donor direction, from which the income is limited by the donor for specific purposes or programs.

Loan Funds - Includes outright gifts restricted by donors to be available for loans to students, faculty, and staff.

Deferred Gifts - Includes only deferred gifts established or added to in the reporting period. Such gifts include charitable gift annuities, charitable remainder trusts (including those administered outside the institution), gifts to pooled income funds, and remainder interests in property. Deferred gifts are reported at present value.

FUNDRAISING SURVEY REPORT

Institutional Grouping List

For the 2020-21 Fiscal Year

Doctoral Degree Institutions:

University at Albany
Binghamton University
University at Buffalo
University at Stony Brook
College of Ceramics at Alfred
Statutory Colleges at Cornell
College of Environmental Science and Forestry
SUNY Downstate Medical Center
SUNY Polytechnic Institute
Upstate Medical University
College of Optometry

Comprehensive Colleges:

College at Brockport
College at Buffalo
College at Cortland
Empire State College
College at Fredonia
College at Geneseo
College at New Paltz
College at Old Westbury
College at Oneonta
College at Oswego
College at Plattsburgh
College at Potsdam
College at Purchase

Technology Colleges:

College of Technology at Alfred
College of Technology at Canton
College of Agriculture and Technology at Cobleskill
College of Technology at Delhi
College of Technology at Farmingdale
Maritime College
College of Agriculture and Technology at Morrisville

Community Colleges:

Adirondack
Broome
Cayuga County
Clinton
Columbia-Greene
Corning
Dutchess
Erie
Fashion Institute of Technology
Finger Lakes
Fulton-Montgomery
Genesee
Herkimer County
Hudson Valley
Jamestown
Jefferson
Mohawk Valley
Monroe
Nassau
Niagara County
North Country
Onondaga
Orange County
Rockland
Schenectady County
Suffolk County
Sullivan County
Tompkins Cortland
Ulster County
Westchester