

Despite nearly 12 months of SUNY negotiations with Oracle University the previous pricing structure Oracle had in place with SUNY is no longer available. SUNY pricing is now consistent with the New York State Oracle contract effective June 28, 2008. Oracle will now provide a training discount of **15%** off of the public list prices. This is a significant increase from the SUNY-specific pricing that campuses were offered previously.

View the Oracle/NYS contract at:

<http://www.ogs.state.ny.us/purchase/snt/awardnotes/7600020944spec.pdf>

View pricing in Appendix E - SUBMISSION #5

**Note: The prices reflected in this contract are units per day and do not reflect the 15% discount.**

View Oracle University courses and prices at:

<http://education.oracle.co.uk/html/oracle/1001US/ILT.htm>

**Note: The prices reflected at this site are the public per person cost to attend a class and do not reflect the NYS 15% discount.**

To continue developing training programs using the Oracle product suite, the SUNY Center for Professional Development (CPD) has identified alternative training providers to help campuses receive quality training at a more affordable cost.

In some cases, training by Oracle is preferable because all courses, labs and materials are certified by Oracle. In other cases, alternative training providers may be a more cost-effective choice.

The following Oracle training providers also offer Oracle courses, and are on New York State contracts:

*New Horizons* - <http://www.newhorizons.com/oracle-courses.aspx>

*Verhoef* - <http://www.verhoef.com/schedule/NY.htm>

CPD is also in discussions with Oracle training providers who are not currently on the state contract. We will advise you as services from these providers become available.

CPD is SUNY's primary contact for all Oracle-related training. ITEC member points may be applied to any Oracle training coordinated by CPD. You will therefore want to remember to contact CPD to facilitate your Oracle training needs.

For more information please contact Margaret Murad at the SUNY Center for Professional Development:

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